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3D Sales Technologies GmbH

Information Communication & Technology (ICT)

Visitor **202**
Germany

Address

Rundeturmstrasse 10
D-64283 DARMSTADT
Germany

Phone: +49 61 51 15 51 51
Fax: +49 61 51 15 51 59
Email: bernd.kehrer@3dst.de
Homepage: www.3dst.de
Contact Person: **Dr. Bernd KEHRER**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 0 (1 - 9)

A. Company Profile

3D Sales Technologies GmbH (3DST) offers sophisticated and individual services to support Sales, Marketing and Technical Documentation of complex technical products with Interactive 3D solutions (mono and stereo). These services allow to interactively demonstrate the functions, behavior, usage, assembly/disassembly and maintenance of products like machines, constructions, vehicles and electronic/mechanical devices.

One of the very actual services, 3DST provides, is the creation of 3D PDF documents for complex products, including interactive 3D product models, which can be manipulated (rotated, zoomed, paned) very intuitively with only a mouse and by using the standard for free Adobe Reader. There 3D Animations for the demonstration of product functions, usage or maintenance can be demonstrated by only clicking a button.

3DST also offers full services for fairs and events (including the rental of VR systems)

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution Offer Reciprocal Marketing/ promotion

Technical cooperation

Offer Technological cooperation Offer Research & Development

Description of cooperation request/offer

The company wishes to establish cooperation in the area of marketing, project acquisition and subcontracting based on reciprocal added values.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request Reciprocal Marketing/ promotion

Technical cooperation

Request Subcontracting

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A

A.G.E. sas

Communication, Marketing & Publishing

Exhibitor **236**
France

Address

11, rue Etienne Oehmichen
PO Box 323
F-51688 REIMS CEDEX 2
France

Phone: +33 3 26 79 08 71
Fax: +33 3 26 82 86 15
Email: pierre.fievet@age.fr
Homepage: www.age.fr

Contact Person: **Pierre FIEVET , Pierre PIERRE**

Type of company:

Field of activities: Services

Establishment year: 1983

Size group of employees: 0 (10 - 49)

A. Company Profile

AGE is specialised in creating multi media educational documents with 2D & 3D Illustrations developing people awareness on Prevention against Risks at Work
People concerned: upper & middle management, workers and employees

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

The company is looking for wholesalers retailers in a partner relationship for its products, mainly with health and safety professionals.

The company needs partners with a good knowledge on authoritative advice and guidance on health and safety issues, as it is a very important the right products for the right customers.

The company's products are videos, softwares, posters and books.

Accent Select Services

Human Resource Management

Exhibitor **156**
Belgium

Address

20-22, Avenue Blonden
B-4000 LIEGE
Belgium

Phone: +32 42 20 01 70
Fax: +32 42 20 01 75
Email: liege@be.accent.jobs
Homepage: www.accent.jobs

Contact Person: **Rachelle BREUIL**

Type of company:

Field of activities: Services

Establishment year: 1995

Size group of employees: 400 (250 or more)

Organisers / Sponsors:



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A. Company Profile

Accent select Services is a selection and recruiting office specialized for employees only for a fixed commitment.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Human resources

Description of cooperation request/offer

Looking for a new colleague? Think: www.accent.jobs!!

The company is proposing to find the right people to do the job.

Aftertouch

Communication, Marketing & Publishing

Exhibitor **171**
Belgium

Address

55, rue de la Sablonnière
B-4031 ANGLEUR
Belgium

Phone: +32 4 77 85 23 48
Email: erwan@aftertouch.be
Homepage: www.aftertouch.be
Contact Person: **Erwann CLOSSET**

Type of company:

Field of activities: Services

Establishment year: 2008

Size group of employees: 0 (1 - 9)

A. Company Profile

Aftertouch is specialised in the video production for the new multimedia technologies. More than one other agency of communication in the Belgian landscape, Aftertouch is the Agency for the recent tendencies with multi-field know-how skills. From the concept to the final realisation, our young and creative team will enable you to obtain a concrete and effective result for a better visibility of your company.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion

Description of cooperation request/offer

Aftertouch offers video productions and communication consultancy services to boost the visibility and image of your company.

Organisers / Sponsors:



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AGI Consult Services

Visitor **201**
Luxembourg

Address

88, rue des Aubépines
L-1145 LUXEMBOURG
Luxembourg

Phone: +352 691 07 19 53
Email: agiconsult.lux@gmail.com
Contact Person: **Bernard VAN MAELE**

Type of company:

Field of activities: Services

Establishment year: 2008

Size group of employees: 1 (1 - 9)

A. Company Profile

The company offers services in the fields of business administration and management.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Human resources

Description of cooperation request/offer

The company is looking for co-operation in the fields of management consultancy in general business administration, procurement, sales and marketing management.

The company will be happy to consider participation in the capital of a small business.

Type of cooperation - Request

Financial cooperation

Request Buying of a complete company (wholly or in part)

Ambient Activity Systems Consulting Information Communication & Technology (ICT)

Visitor **152**
Luxembourg

Address

Ecostart Bâtiment 1
1, rue de l'Industrie
L-3895 FOETZ
Luxembourg

Phone: +352 26 55 26 05
Fax: +352 26 55 26 08
Email: razavi@aaS.lu
Homepage: www.aas.lu
Contact Person: **Dr. Reza RAZAVI**

Type of company:

Field of activities: Services

Establishment year: 2007

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



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Catalogue of Participants

A. Company Profile

Ambient Activity Systems (AAS) is your Technological and Business Partner:

- 3; 3; To provide SMEs with remote, wireless, non-intrusive, personalized and adaptive solutions
 - 3; 3; To work with the latest information and communication technologies like RFID, sensor networks, and short-range wireless communications
 - 3; 3; To comply with traceability and sustainability regulations (e.g. the European Union "Basic Food Law" – EU 178/2002)
 - 3; 3; Our platform is compatible with the PROMISE architecture.
- AAS is leveraging ICT to better support daily activities in the following sectors: FOOD BUSINESS - ELDERLY CARE - LOGISTICS

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Marketing/ promotion

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Research & Development

Offer Subcontracting

Description of cooperation request/offer

Ambient Activity Systems (AAS) offers engineering services according to the following approach:

- joint analysis of the lifecycle management requirements of business products and processes.
- implementation of those requirements through reusing and extending a dedicated system architecture.

Archeoforum de Liège Facility management

Exhibitor **167**
Belgium

Address

86, Place Saint-Michel
B-4000 LIEGE
Belgium

Phone: +32 4 250 93 73

Fax: -

Email: v.armonino@archeoforumdeliege.be

Homepage: www.archeoforumdeliege.be

Contact Person: **Vanessa ARMONINO**

Type of company: Museum

Field of activities: Services

Establishment year: 1999

Size group of employees: 0 (10 - 49)

Organisers / Sponsors:



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A. Company Profile

As the fruit of various excavation campaigns undertaken for nearly a century on the site of the old St. Lambert Cathedral, the real historic heart of the city, the Archeoforum of Liège offers visitors the chance to see remains of exceptional volume and richness, the likes of which have never been seen before.

These testimonies to 9000 years of history plunge visitors into the origins of the City through an amazing underground route, combining the discovery of times past with modern technology.

In a modern and educational setting, full of wonder and emotion, you go back in time, in the footsteps of those people who centuries, millennia ago, lived on this ground and forged their destinies here.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution

Description of cooperation request/offer

Archeoforum Liege offers archeological visits.

Type of cooperation - Request

Commercial cooperation

Request Sourcing cooperation (buying, sourcing,...)

Arcomat Mobilier Urbain

Information Communication & Technology (ICT)

Exhibitor **226**
France

Address

ZI de Glaire
F-08200 SEDAN
France

Phone: +33 6 35 46 81 64

Fax: +33 3 2 427 88 98

Email:

Homepage: <http://www.arcomat-mu.com/>

Contact Person: **Maxence MAUDUIT**

Type of company:

Field of activities: Production

Establishment year: 1998

Certification / Quality standard:: EC standards

Size group of employees: 0 (50 - 149)

A. Company Profile

Arcomat Mobilier Urbain provides its clients with its know-how in posting solutions.

The company's areas of activity: outdoor advertising, transports, shopping malls, street furnitures...

With more than 25,000 billboards all over the world, Arcomat Mobilier Urbain answers its clients' needs in the best possible way.

The company offers a full service at all stages of the furniture's life: design, innovation, research department, industrialisation, production, training, after sales service, etc.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Financial cooperation

Offer Joint venture

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Technical cooperation

Request Technological cooperation Request Research & Development

Financial cooperation

Request Joint venture

Description of cooperation request/offer

The company is looking for new suppliers providing steel, aluminium, motors for scrolling system.

Arcomat Mobilier Urbain is also looking for partners who can provides new technologies like solar energy, wind mill, etc.

Organisers / Sponsors:



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Arebs

Supporting organisations

Exhibitor **172**
Belgium

Address

21, Quai Louva
B-4102 OUGREE
Belgium

Phone: +32 4 385 95 20
Email: fdetalle@arebs.be
Homepage: www.arebs.be
Contact Person: **Florence DETALLE**

Type of company:

Field of activities: Services

Establishment year: 1986

Size group of employees: 9 ()

A. Company Profile

AREBS, by ALPI project, accompanies you in the creation of your company. We propose solutions to enter successfully the world of independant companies: advices, trainings, management certificates, knowledge exchanges, network. We help you with the consolidation of your activity (the first 5 years).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology

Financial cooperation

Offer Enterprise establishment / Start-Up

Description of cooperation request/offer

Arebs is are assisting you to:

- Create your company and become independant;
- Get advices, information;
- Diversify, expand and orientate your activity;
- Develop projects.

Type of cooperation - Request

Art et Voltige

Construction - Construction Materials

Exhibitor **157**
Belgium

Address

86a, rue Counson
B-4970 STAVELOT
Belgium

Phone: +32 8 72 13 070
Fax: +32 8 72 13 079
Email: pascal@artetvoltige.be
Homepage: www.artetvoltige.be
Contact Person: **Pascal DE GRAEF , Pascal TILMAN**

Type of company:

Field of activities: ServicesAccrobatic works and difficult access

Establishment year: 1996

Certification / Quality standard:: VCA

Size group of employees: 0 (10 - 49)

Organisers / Sponsors:



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Catalogue of Participants

A. Company Profile

Art et Voltige is a specialised company in the field of acrobatic works and difficult access. The company installs life lines and sells security and anti-fall material. Art et Voltige is competent in different fields:

- Buildings;
- Industry;
- Pigeons prevention;
- Consulting;
- Training;
- Pruning.

To buy the company's material online check out:
www.artetvoltige.be/boutique

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

The company is selling security material online for difficult access and acrobatic works.

Artego

Web applications

Exhibitor **190**
France

Address

38, rue Ceres
 F-51100 REIMS
 France

Phone: +33 3 26 88 27 97

Fax: +33 9 56 49 00 51

Email: courriel@artego.fr

Homepage: www.artego.fr

Contact Person: **Pascal HOQUET , Jean-Marie / Paul BIADATTI / BOVENS**

Type of company:

Field of activities: Services

Establishment year: 1994

Certification / Quality standard: W3C

Size group of employees: 9 (1 - 9)

A. Company Profile

The company offers Web Development, Portals and e-commerce, iPhone software as well as hosting services. It is a SPIP, DRUPAL and EZ-PUBLISH specialist.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Reciprocal distribution Offer Franchise Offer

Marketing/ promotion

Commercial cooperation

Request Reciprocal distribution Request Franchise

Technical cooperation

Request Technological cooperation

Technical cooperation

Offer Technological cooperation

Description of cooperation request/offer

The company is searching for partners for its development in Belgium in January 2009.

Organisers / Sponsors:



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Catalogue of Participants

Axeltra Web applications

Visitor **227**
Macedonia

Address
Bulevar Partizanski odredi 70b
1000 SKOPJE
Macedonia

Phone: +389 23 06 19 42
Fax: +389 23 06 19 23
Email: info@axeltra.com; ab@axeltra.com
Homepage: http://www.axeltra.com/
Contact Person: **Admir Beciragic**

Type of company:
Field of activities: Services
Establishment year: 2003
Certification / Quality standard: ISO 9001:2000
Size group of employees: 0 (10 - 49)

A. Company Profile

Axeltra takes pride in its expertise and experience with real-world software project development. Axeltra has proven its success by delivering complex scalable software solutions customized to individual business requirements. Axeltra's team of developers has a considerable know-how in product development, design and development of web based software applications, applications for mobile phones (Java & .NET) and of recent software for telecommunications industry.

We offer software development and research that is exactly tailored to your specific needs in the following:

Product Requirements Specification
Project management
Architecture and design
Software implementation
Quality assurance and testing
Support

Our strong point lies in our ability to offer the complete product development, involving the full cycle from the inspiration to the final implementation.

Axeltra is interested in the W 2.0 phenomenon and has invested in research and development of the related technologies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Technical cooperation

Offer Technological cooperation Offer Research & Development Offer Subcontracting

Type of cooperation – Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

Axeltra would like to meet companies looking to reduce their software development costs by 30% through transferring part of their work to their development center in Macedonia.

The company is also interested in finding potential resellers for its services.

Organisers / Sponsors:



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Catalogue of Participants

B

Babelgom

Information Communication & Technology (ICT)

Visitor **136**
Belgium

Address

6, chemin du Cyclotron
B-1348 LOUVAIN-LA-NEUVE
Belgium

Phone: +32 10 39 00 13
Fax: +32 10 39 00 01
Email: info@babelgom.com
Homepage: www.babelgom.com
Contact Person: **François VAN UFFELEN**

Type of company:

Field of activities: Services

Establishment year: 2007

Size group of employees: 0 (10 - 49)

A. Company Profile

Babelgom is the first EDI and e-invoice Software-as-a-Service.

Babelgom enables to automate data exchanges between trading partners, regardless of the technical requirements of external trading partners. Babelgom gives users full control to securely and flexibly move data in and out of their enterprise, without the need to acquire and install any additional software.

Babelgom supports a large range of connection needs, including all usual communication protocols (as2, soap, ftp, email, etc.) and all data transformation requirements (XML, EDI, Flat files, etc.). It provides rich management mechanisms, including monitored infrastructure, quality assurance, alert notifications, update management and detailed usage activity reporting.

Babelgom was founded in February 2007. The company already has an impressive list of customers such as Delfood-Délimitraiteur, The Phone House, eBay, Lactalis and many others. In September 2008, the EDI and e-invoice software-as-a-service of Babelgom was audited as legally compliant with the European legislation. This opens up incredible potential for wider adoption of e-invoicing in companies of all sizes, in particular since the cost of Babelgom is up to 80% cheaper than the costs of the usual EDI and e-invoice intermediaries.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution Offer Marketing/ promotion
Offer Reciprocal Marketing/ promotion

Technical cooperation

Offer Transfer of know-how and technology

Financial cooperation

Offer Joint venture

Description of cooperation request/offer

The company is looking for partnerships with ICT companies with implementation and support capabilities.

It is also looking for partnerships with software companies to distribute their offering to Babelgom customers to the extent their offering requires data exchanges.

Type of cooperation - Request

Commercial cooperation

Request Reciprocal distribution Request Marketing/ promotion
Request Reciprocal Marketing/ promotion

Organisers / Sponsors:



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Baphira

Online Business

Exhibitor **173**
Belgium

Address

44, rue des Palais
B-1020 BRUXELLES
Belgium

Phone: +32 2 290 28 20

Fax: -

Email: vincent.vandegans@baphira.com

Homepage: www.baphira.com

Contact Person: **Vincent VANDEGANS**

Type of company:

Field of activities: Services

Establishment year: 2007

Size group of employees: 0 (1 - 9)

A. Company Profile

1- Ecommerce coaching and advice:

We coach you since the birth of your ecommerce idea up to the e-marketing strategy of your website. Our experts advise you as regards webdesign, web technology, logistics, e-marketing strategy,...

Discover more information on ecommerce coaching and ecommerce consultant.

2- On demand development:

Because your idea is unique, every ecommerce solution that we build is customized. We analyse your specific needs and we carry out these with our developer's team.

Our quality assurance guarantee that your website will be respectful of international standards and carry out in time and right budget.

3- Strategic foresight:

Ecommerce coaching also include a strategic foresight after launching of your ecommerce website. This monitoring permits to adjust the e-marketing campaign and to increase your return on investment (ROI).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation

Description of cooperation request/offer

Want to know how to get the most from your ecommerce website ? Entrust your ecommerce projet to Baphira. They will coach you and recommend you up to your success.

Type of cooperation - Request

Organisers / Sponsors:



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Bognár és Társa Kft

Metal transformation

Visitor **211**
Hungary

Address

Gáz u.1.
HU-5000 SZOLNOK
Hungary

Phone: +36 56 51 32 44
Fax: +36 56 51 32 45
Email: titkarsag@bognar-kft.hu
Homepage: www.bognar-kft.hu
Contact Person: **Edit BOSNYAK**

Type of company:

Field of activities: Production

Establishment year: 1997

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

A. Company Profile

The Bognar and Co. LLC is an enterprise dealing with metal processing. The premises of the Company are in Szolnok. Industrial activities are accomplished in a production hall of 6000 square metres that is located in an industrial area of 1,5 hectares and well equipped with all necessary infrastructure. Production staff consists of 55 skilled fitters, qualified welders, as well as well trained professionals in chip removing processes and tool making. The Company has been certified according to ISO 9001. WBognár és Társa Kft processes normal structural steel, aluminium as well as stainless steel.

Its production activity can be divided into two main areas, such as the sheet processing and the production of welded steel structures. For entire sheet processing activity there are CNC machines available. The enterprise produces workshop accessories, tool carriages, pharmacy boxes, computer parts and different machine parts.

Within the frames of its other main activity, it manufactures welded steel structures, truck chassis and carriage frames for trailers, machine parts, as well as stairs for indoor and outdoor installation, mainly through the use of welding robots.

The company is furthermore in possession of a powder coating plant and thus is able to deliver its products with powder coated finishing or with electrogalvanic or hot-dip galvanized surfaces in cooperation with its partner companies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Technological cooperation Offer Reciprocal production agreement

Type of cooperation – Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Technical cooperation

Request Reciprocal production agreement Request Subcontracting

Description of cooperation request/offer

The enterprise is open to any reciprocal agreement on production, trade, technology and is looking for regular orders directly or as a subcontractor.

Organisers / Sponsors:



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BTR Services

Information Communication & Technology (ICT)

Visitor **198**
Belgium

Address

Groene Hofstraat 31
B-2850 BOOM
Belgium

Phone: +32 3 450 89 82
Fax: +32 3 450 89 89
Email: luc.vandergoten@btr-services.be
Homepage: www.btr-services.be
Contact Person: **Luc VANDERGOTEN , Sven TRUYEN**

Type of company:

Field of activities: Services

Establishment year: 2005

Size group of employees: 95 (50 - 149)

A. Company Profile

BTR Services is a Belgian ICT Company focusing on the Banking & Insurance sector. We deliver services, such as Project Management, consulting, Programming and infrastructure. Our Product LetterGen is a state of the art document generation system based on the ISO open document format. Our product manages all your external communications and allows easy switching between email, fax or papermail.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal Marketing/ promotion Offer Human resources

Technical cooperation

Offer Technological cooperation Offer Research & Development Offer Reciprocal production agreement

Financial cooperation

Offer Buying of a complete company (wholly or in part)

Description of cooperation request/offer

BTR Services is looking for partners to sell and implement its product LetterGen.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Bureau Comptable Luxembourgeois S.A. BCLux

Finances - Insurances

Exhibitor **119**
Luxembourg

Address

9, route des Trois Cantons
L-8399 WINDHOF
Luxembourg

Phone: +352 691 50 39 25
Fax: +352 39 53 98
Email: mgrisard@bclux.lu
Homepage:

Contact Person: **Michèle GRISARD , Françoise JACQUET**

Type of company:

Field of activities: Services

Size group of employees: 11 (10 - 49)

Organisers / Sponsors:



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A. Company Profile

The company offers the following services:

- advise before setting up a company in Luxembourg;
- accountancy of commercial companies;
- taxation and VAT advise;
- company secretariat (social matters).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Subcontracting

Financial cooperation

Offer Enterprise establishment / Start-Up

Description of cooperation request/offer

The company offers:

- advise before setting up a company in Luxembourg;
- accountancy of commercial companies;
- taxation and VAT advise
- company secretariat (social matters).

The company request marketing, promotion and human resources services.

Type of cooperation - Request

Commercial cooperation

Request Marketing/ promotion

Business Initiative asbl - 1,2,3,GO

Services

Exhibitor **235**
Luxembourg

Address

7, rue Alcide de Gasperi
L-2981 LUXEMBOURG
Luxembourg

Phone: +32 4 349 85 48

Fax: +32 4 349 85 48

Email: me.noiset@ulg.ac.be

Homepage: www.123go-networking.org

Contact Person: **Marie-Eve NOISET , Frédérique GUETH**

Type of company: ASBL

Field of activities: ServicesCoaching and Consultancy

Establishment year: 2000

Size group of employees: 3 (1 - 9)

A. Company Profile

Coaching and advisory on business plan made by 1,2,3,GO entrepreneurship network.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Human resources

Type of cooperation - Request

Commercial cooperation

Request Human resources

Financial cooperation

Request Enterprise establishment / Start-Up

Description of cooperation request/offer

Coaching, Mentoring, innovative projects prospection

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Businesscom s.a.

Information Communication & Technology (ICT)

Exhibitor **161**
Belgium

Address

211, Schaarbeeklei
B-1800 VILVOORDE
Belgium

Phone: +32 2 334 88 38
Email: eric.serruys@businesscom.be
Homepage: www.businesscom.be
Contact Person: **Eric SERRUYS**

Type of company:

Field of activities: Services

Size group of employees: 60 (50 - 149)

A. Company Profile

Specialised in companies telephony and unified communications, the Belgium company Businesscom advice, provide, install and support communication solutions since 1994.

The 60 experts of Businesscom are actually working with more than 3.000 clients in Belgium, France and Luxembourg.

Main partners for communication platforms: Ericsson (Aastra), Siemens and Escaux.

Other privileged partners: Axis (vidéosurveillance), Fortinet (access, sécurité), HP (LAN switches), Polycom (vidéoconference), Trapeze Networks (Wi-Fi), Siedle (parlophony et vidéophony).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Technological cooperation Offer Subcontracting

Type of cooperation - Request

Technical cooperation

Request Technological cooperation

Description of cooperation request/offer

Businesscom SA advices, provides, installs and supports communication solutions

C

CapitalMG

Information Communication & Technology (ICT)

Exhibitor **188**
Belgium

Address

60, Wiertzstraat
ASP 00E158
B-1040 BRUSSELS
Belgium

Phone: +32 22 83 23 91
Fax: +32 22 83 23 91
Homepage: www.capitalmg.be
Contact Person: **Ivan JACOBS**

Type of company:

Field of activities: Services ICT Consulting Outsourcing

Establishment year: 2000

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

We are a Belgian company that offers Software development, ICT project management, Offshore Development, Outsourced IT services, Consulting.

We are specialised in Software development using JAVA:

- Web applications
- J2EE applications
- File management applications
- File conversion applications
- Back office applications
- Web services implementation
- SOA applications
- Java Server Faces applications
- ICE faces applications
- Web design
- E-Commerce
- Website analyses
- product engineering
- architectural walkthrough
- business process support
- web research

You can also:

- Hire an Offshore Web Designer
- Hire an Offshore Support Programmer
- Hire an Offshore Dedicated Programmer
- Hire an exclusive Offshore Development Team
- Build an Offshore Development Team

We work with Jboss application servers in combination with Oracle database servers.
Our development is done in Bulgaria on competitive prices.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Franchise Offer Human resources

Technical cooperation

Offer Transfer of know-how and technology Offer Technological cooperation Offer Research & Development

Financial cooperation

Offer Joint venture Offer Merger, exchange of shares Offer Selling of a complete company (wholly or in part)

Description of cooperation request/offer

We are a Belgian company that offers Software development, ICT project management, Offshore Development, Outsourced IT services, Consulting.

We are specialised in Software development using JAVA:

- Web applications
- J2EE applications
- File management applications
- File conversion applications
- Back office applications
- Web services implementation
- SOA applications
- Java Server Faces applications
- ICE faces applications
- Web design
- E-Commerce
- Website analyses
- product engineering
- architectural walkthrough
- business process support
- web research

You can also:

- Hire an Offshore Web Designer
- Hire an Offshore Support Programmer
- Hire an Offshore Dedicated Programmer
- Hire an exclusive Offshore Development Team
- Build an Offshore Development Team

We work with Jboss application servers in combination with Oracle database servers.

Our development is done in Bulgaria on competitive prices.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Franchise

Financial cooperation

Request Joint venture

Captel S.A.

Communication, Marketing & Publishing

Exhibitor **132**

Address

50/96, rue Gretry
B-4000 LIEGE

Phone: +32 43 44 44 44

Fax: +32 43 41 01 23

Email: info@captel.be

Homepage: www.captel.be

Contact Person: **Eric GROSJEAN**

Type of company:

Field of activities: Services

Establishment year: 1997

Size group of employees: 0 (10 - 49)





Catalogue of Participants

A. Company Profile

The company runs a 24/24 call centre and is active in the field of B-to-B telemarketing.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Type of cooperation - Request

Commercial cooperation

Offer Marketing/ promotion

Description of cooperation request/offer

The company is looking for partners in the field of the company's services.

Carriere Kft.

Management Consultancy

Visitor **187**
Hungary

Address

Dózsa György street 34
HU-1071 BUDAPEST
Hungary

Phone: +36 70 45 75 606
Fax: +36 13 43 60 34
Email: tihanyi@carriere.hu
Homepage: www.carriere.hu
Contact Person: **Agnes TIHANYI , ErnQ TÓTH**

Type of company:

Field of activities: Services

Establishment year: 1997

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 0 (10 - 49)

A. Company Profile

Carriere KFT. is concerned with safety consulting and services, i.e. in environment, fire, work, insurance and education security and is working on poligraph testing procedures.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Type of cooperation - Request

Commercial cooperation

Financial cooperation

Offer Human resources Offer Sourcing cooperation (buying, sourcing,...)

Request Joint venture

Description of cooperation request/offer

Carriere Kft. offers poligraf examination for companies as banks, securities in order to strain off misappropriations, to choose respective associates and managers and to measure and control reliability. The authorities of the companies are psychologists.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

CCS Software Solutions

Information Communication & Technology (ICT)

Exhibitor **162**
Belgium

Address

210, ZI Research park
B-1731 ZELLIK
Belgium

Phone: +32 2 463 00 60

Fax: -

Email: katleen.vanderbeken@ccs.be

Homepage: www.ccs.be

Contact Person: **Katleen VANDERBEKEN**

Type of company:

Field of activities: Services

Establishment year: 1982

Size group of employees: 0 (10 - 49)

A. Company Profile

CCS Software Solutions develops and integrates its own applications or integrates it with other solutions
CCS Software Solutions can offer the synergy of one hundred functional and technical experts working towards the same goal: to manage your IT requirements strategically, on the basis of your vision.

CCS Software Solutions offers powerful, complete, and fully modular solutions adaptable to your requirements, because we develop the software:

Accounting, Sales, Inventory and Warehouse Management applications.

Production applications.

Track and Trace Vehicles Software Solutions.

E-Commerce: from the creation of B2B sites to e-commerce fully integrated with your database.

Customer Relation Management, Office Automation.

Business Intelligence Solutions.

Project Management.

Business Continuance & Disaster Recovery.

Systems & Network Integration.

Security management.

Hardware & software Services.

We have been in business for more than 26 years. Our expansion has been stable thanks to accurate choices and rigorous management, ensuring a solid financial structure.

You can trust us, today and tomorrow, because we know where you want to go.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Subcontracting

Description of cooperation request/offer

The company offers software solutions in:

- Accounting, Sales, Inventory and Warehouse Management applications;
- Production applications;
- Track and Trace Vehicles Software Solutions.
- E-Commerce: from the creation of B2B sites to e-commerce fully integrated with the client's database;
- Customer Relation Management, Office Automation;
- Business Intelligence Solutions;
- Project Management;
- Business Continuance & Disaster Recovery;
- Systems & Network Integration;
- Security management;
- Hardware & software Services.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Centre de Recherche Public Henri Tudor Public Research Centre Henri Tudor

Information Communication & Technology (ICT)

Exhibitor **224**
Luxembourg

Address

29, avenue John F. Kennedy
L-1855 LUXEMBOURG
Luxembourg

Phone: +352 42 59 91 276
Fax: +352 42 59 91 777
Email: christine.glaser@tudor.lu
Homepage: www.tudor.lu

Contact Person: **Christine GLASER , Régina CARREIRA**

Type of company:

Field of activities: Other: R&D projects, training, watch services, consulting, technological assistance, etc.

Establishment year: 1987

Certification / Quality standard: ISO 9001:2000

Size group of employees: 345 (250 or more)

A. Company Profile

Since 1987, CRP Henri Tudor contributes to the improvement and strengthening of the innovation capacity of enterprises and public organisations. Therefore, the Centre offers a large scale of services and activities:

- applied and experimental research,
- doctoral research,
- development of tools, methods, labels, certifications and standards,
- technological assistance,
- consulting and watch services,
- knowledge and competences transfer
- incubation of high-tech companies

CRP Henri Tudor's activities are mainly oriented toward five scientific and technology domains:

- information and communication technologies (ICT),
- materials technologies,
- business organisation and management,
- environmental technologies,
- health care technologies.

Training and high-level qualification complete this large offer, thanks to its training department SITec® (Lifelong learning for technological innovation), which offers post-graduate continuous vocational training at academic and qualifying levels, sets up specific skilling programmes and organises professional and scientific conferences.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion Offer Reciprocal Marketing/
promotion Offer Human resources

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation Offer Research & Development

Type of cooperation - Request

Commercial cooperation

Request Marketing/ promotion Request Reciprocal
Marketing/ promotion Request Human resources

Technical cooperation

Request Transfer of know-how and technology Request
Technological cooperation Request Research &
Development

Description of cooperation request/offer

CRP Henri Tudor is searching for:

- technological and R&D synergies and cooperation in the following domains: materials technologies, ICT, business organisation and management, environmental and health care technologies
- companies interested in developing the competencies of their engineers and managers
- reciprocal marketing and promotion partnerships to promote its training offer dedicated to engineers and managers





Catalogue of Participants

Cesam sprl

Information Communication & Technology (ICT)

Visitor **212**
Belgium

Address

Avenue de la Résistance 18
4280
HANNUT
Belgium

Phone: +32 4 79 76 99 34
Fax: +32 19 63 38 05
Email: cesam@skynet.be
Homepage: www.cesam.be
Contact Person: **Etienne MORUE , Xavier LIÉGEOIS**

Type of company:

Field of activities: Services

Establishment year: 2004

Certification / Quality standard:: label eTIC

Size group of employees: 1 (1 - 9)

A. Company Profile

Cesam is a specialist in information management for museums, libraries and archive centers. Fields of application of its products are as well public institutions as commercial companies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution Offer Reciprocal Marketing/ promotion Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request/offer

Cesam's aim is to meet potential partners or clients in its core business activity: documentation centers, libraries, museums and archives management databases.

Type of cooperation - Request

Commercial cooperation

Request Reciprocal Marketing/ promotion Request Sourcing cooperation (buying, sourcing,...)

CETIC Centre d' Excellence en Technologies de l' Information et de la Communication

Information Communication & Technology (ICT)

Visitor **155**
Belgium

Address

29/3, rue des Frères Wright
B-6041 CHARLEROI
Belgium

Phone: +32 71 49 07 24
Fax: +32 71 49 07 99
Email: michel.vanderstraeten@cetic.be
Homepage: www.cetic.be
Contact Person: **Michel VAN DER STRAETEN**

Type of company:

Field of activities: Servicesrecherche collaborative, soutien technologique

Establishment year: 2001

Size group of employees: 0 (10 - 49)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The Centre of Excellence in Information Technology is an agreed Walloon Region Research Centre founded in 2001 based upon the initiative of 3 universities - UCL, FUNDP & FPMs.

CETIC's mission is to serve a broad spectrum of enterprises, through methodological and technological support, in order to help them efficiently and quickly exploit the advantages of the ICT technologies.

With a team of 30 high qualified experts, CETIC is running pre-competitive research projects for a wide spectrum of enterprises, and focusing on three strategic orientations:

- Software and System Engineering: certification, security, software quality, trust, requirement engineering.
 - Service and Software Technologies: cloud computing, semantic, service oriented architecture, open source, grid computing.
 - Embedded and Communication Systems: prototyping, wireless technologies, embedded development methodologies.
- CETIC is very active in European Research Area through FP6 and FP7 R&D projects.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Research & Development

Description of cooperation request/offer

CETIC's domains of expertise are:

- Software and System Engineering: certification, security, software quality, trust, requirements engineering.
- Service and Software Technologies: cloud computing, semantic, service oriented architecture, open source, grid computing.
- Embedded and Communication Systems: prototyping, wireless technologies, embedded development methodologies.

Ciges

Information Communication & Technology (ICT)

Exhibitor **163**
Belgium

Address

Aéropôle - 15, rue Clément Ader
B-6041 GOSELIES
Belgium

Phone: -

Fax: -

Email: arnaud.want@ciges.be

Homepage: www.ciges.be

Contact Person: **Arnaud WANT**

Type of company:

Field of activities: Services

Establishment year: 1989

Size group of employees: 20 ()

A. Company Profile

Ciges, a stock company founded in 1989, is a software developer specialised in computer services. Its founders, from the world of computer science, gathered their clientele base in order to improve the quality and range of services provided.

When it began in 1989 Ciges had a staff of only four members. It now has 15 members.

ERP for SMEs is our original core business. The flexibility of our products together with the pragmatism of our analysts has allowed us to provide a range of companies with computer networks. Our clients specialise in the following areas: building materials, iron production, electronic equipment, wine and spirits, alarms, telephony, pharmaceutical products, office furniture, car industry, clock and watch-making. We have also developed considerable expertise in the field of computerised medical records for hospitals. In addition to b-Doc, our computerised patient record system, Ciges ensured the development of the prototype Flow/S3 (Health Care Server) for the Federal Public Service for Public Health .

In addition to these areas of expertise, we are also equipped with the necessary skills in Business Process Management: from the definition of business processes to their implementation and means of operation.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Subcontracting

Description of cooperation request/offer

Ciges offers software solutions for the distribution, production and trade sectors. Its solutions enable companies to manage their sales, stocks, production, finance and accountancy, contacts, logistics, projects, archives, etc.

Type of cooperation - Request

CIM College d.o.o.

Management Consultancy

Visitor **208**
Serbia

Address

Skopljanska 8
18000 NIŠ
Serbia

Phone: +381 18 24 67 84

Fax: +381 18 52 84 53

Email: Bratislav.stoiljkovic@cimcollege.rs; info@cimcollege.rs

Homepage: www.cimcollege.rs + www.cimisys.com

Contact Person: **MBA Bratislav STOILJKOVIĆ**

Type of company:

Field of activities: Other: Management systems software products and consulting

Establishment year: 1991

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 30 ()

A. Company Profile

The company's activities are

- software support for quality tools and methods (visual processes, statistical process control, Pareto analysis, Ishikawa diagram, reclamation management system, corrective and preventive actions management, occupational hazards and environmental aspects management, etc.)
- software support for document management and customer relationship management (OPISys EDM and OPISys CRM)
- consulting for management systems implementation according to the requirements of the international standards (ISO 9001, ISO 14001, OHSAS 18001, ISO 155024, ISO 22000), and excellence models (e.g. EFQM)
- realization of FP6 and FP7 European Commission supported ICT projects
- realization of software projects sponsored by the governments of the Russian federation and the Republic of Serbia

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Franchise Offer Reciprocal Marketing/ promotion

Technical cooperation

Offer Transfer of know-how and technology

Financial cooperation

Offer Joint venture

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request Marketing/ promotion Request Reciprocal Marketing/ promotion

Financial cooperation

Request Joint venture

Description of cooperation request/offer

CIM College d.o.o. is looking for strategic partners or resellers interested in promoting and/or implementing its off-shelf software solutions in the target markets. Technology level partnerships are also welcome. Reciprocal collaboration may be interesting to them as well.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Cybertec Services S.r.l.

Information Communication & Technology (ICT)

Visitor **145**
Italy

Address

Viale Africa 36
95129 CATANIA
Italy

Phone: +39 65 92 15 38
Fax: +39 65 92 15 38
Email: info@computarte.it
Homepage: www.computarte.it
Contact Person: **Dr. Vasco PETRUZZI**

Type of company:

Field of activities: Production

Establishment year: 2000

Size group of employees: 5 (1 - 9)

A. Company Profile

Cybertec Services Srl is working on the Project Computarte since 2003 which aims to merge art and computers in view of aesthetical contentment. It is more than 35 years that computers have not changed their shape of either a box or a notebook.

Cybertec Services has produced three patents, of which two are internationally extended.

137 new models of pc casings and an innovative cooling system have been elaborated.

The commercial strategy is focused on offering a computer in the same way as a piece of furniture or a piece of art in order to meet the aesthetic need of the market, and in the same time offer a new ergonomic approach and environmental compatibility.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Franchise Offer Reciprocal Marketing/ promotion

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation Offer Research & Development
Offer Reciprocal production agreement

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Marketing/ promotion Request
Logistical cooperation Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Research & Development

Financial cooperation

Request Joint venture

Description of cooperation request/offer

The company is also particularly interested in cooperation with China, India, the USA and Russia

Organisers / Sponsors:



with the support of:





Catalogue of Participants

D

DBH Group: DBH Business Support Kft. E-Care Solutions Kft.

Finances - Insurances

Visitor **199**
Hungary

Address

Arany János u. 55, HU-4025 DEBRECEN
Szent László tér 20, HU-1102 BUDAPEST
Beursplein 37, 3011 AA ROTTERDAM, Holland
Hungary

Phone: +31 10 20 53 350
Fax: +31 10 20 53 355
Email: peter.szabo@dbh-group.com
Homepage: www.dbh.group.com
Contact Person: **Péter SZABÓ**

Type of company:

Field of activities: Services

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 0 (50 - 149)

A. Company Profile

DBH is divided into several departments with different tasks.

DBH Project Management is in charge of market research, feasibility study, corporate investments, project management and subsidy management.

DBH Finance is in charge of finance and controlling consultancy, accounting services and DBH Serviced Office provides serviced offices and conference meeting rooms, virtual offices

DBH Human Capital

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Human resources

Technical cooperation

Offer Technological cooperation

Financial cooperation

Offer Joint venture Offer Equity capital Offer Enterprise establishment / Start-Up

Description of cooperation request/offer

The company is looking for cooperation with potential subcontractors in electronic technology field- mobile phone repair. Additionally it offers business support, serviced offices to potential investors in Hungary, Slovakia and Romania.

Type of cooperation - Request

Technical cooperation

Request Technological cooperation Request Subcontracting

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Deltatec S.A. Engineering

Visitor **144**
Belgium

Address

Rue Gilles Magnée 92/6
B - 4430 ANS
Belgium

Phone: +32 4 23 97 880
Fax: +32 4 23 97 889
Email: e.bertrem@deltatec.be
Homepage: www.deltatec.be
Contact Person: **Eddy BERTREM**

Type of company:

Field of activities: Services

Establishment year: 1987

Size group of employees: 0 (10 - 49)

A. Company Profile

Deltatec is a R&D service company specialized in embedded hardware, software and mechanical development. It offers services on different levels, such as HW and SW design services, pcb design, packaging design, system architecture and integration, prototyping, industrialisation, manufacturing, product life cycle management.

The company's team employs more than 20 engineers who can handle any kind of high tech demand.

Deltatec is R&D third party for Microsoft Windows embedded softwares, Texas Instrument, Xilinx, Fujitsu with its main development sectors being imaging, industrial vision, broadcasting applications, audio, data and signal acquisition, telecommunication, web servers and web based monitoring applications, automation, space and avionics, etc.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Reciprocal distribution Offer Logistical cooperation Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Transfer of know-how and technology Offer Technological cooperation Offer Research & Development Offer Reciprocal production agreement Offer Subcontracting

Description of cooperation request/offer

Deltatec is looking for a trade intermediary and a distribution partner. It is also interested in logistical and technical cooperation.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request Logistical cooperation Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Transfer of know-how and technology Request Reciprocal production agreement Request Subcontracting

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Domaine Thermal de Mondorf

Services

Exhibitor **182**
Luxembourg

Address

Avenue des Bains BP 52
L-5601 MONDORF LES BAINS
Luxembourg

Phone: +352 23 666 904

Fax: -

Email: b.kiefer@mondorf.lu

Homepage: www.mondorf.lu

Contact Person: **Blandine KIEFER**

Type of company:

Field of activities: Services

Size group of employees: 0 ()

A. Company Profile

Meeting place within the framework of various Luxembourg presidencies of the European Union, Mondorf Parc Hotel places at your disposal all the know-how of its qualified labour and his 11 rooms and conference rooms.

We propose a single work environment combined with an offer of relaxation and wellbeing !

Several formulas are defined according to the choice of the organiser and according to the type of demonstration.

Residential conferences, seminars, trainings, work meetings, company councils ... For further information on the formulas of hiring, ask the booklet ' Business and Festivités '.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion Offer Logistical cooperation Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request/offer

The company offers meeting/conference/... rooms and wellness packages to its customers

Type of cooperation - Request

DomaineTouristique de Blegny Mine

Communication, Marketing & Publishing

Exhibitor **183**
Belgium

Address

23, rue Lambert Marlet
B-4670 BLEGNY
Belgium

Phone: +32 04 387 43 33

Fax: -

Email: paysdeliege@blegnymine.be

Homepage: www.blegnymine.be

Contact Person: **Marc LANGE**

Type of company:

Field of activities: Services

Establishment year: 1980

Size group of employees: 0 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

"Le pays de Liège" is a splendid collective pleasure boat belonging to the Tourist domain of Blegny-Mine and based in Liege. It can accommodate 350 passengers including 224 in interior sitted places distributed on two bridges. With its complete service and of high standing, the boat is ideal to organize a business reception, a seminar, a press conference or to celebrate a birthday or a wedding. Combining the charm of a cruise and the effectiveness of a powerful public relation tool!

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Logistical cooperation Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request/offer

The company offers cruises on our high standing boat for business purposes and others events

E

Easypay Group Facility management

Exhibitor **165**
Belgium

Address

16, Nijverheidstraat
B-8760 MEULEBECKE
Belgium

Phone: +32 27 43 04 88

Fax: -

Email: Nils.Schobbens@easypay-group.com

Homepage: www.easypay.be

Contact Person: **Nils SCHOBSENS**

Type of company:

Field of activities: Services

Establishment year: 1982

Size group of employees: 50 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

EASYPAY GROUP offers you the possibility, as an employer, to entrust whole or part of your wages administration to our approved social secretariat, SE. Social Secrétariat division of EASYPAY GROUP counts about fifty specialised collaborators who calculate each month some 135.000 wages for 2300 employers. Thanks to its vast regional network of offices and its personalised offer of services, EASYPAY GROUP is positioned as the essential partner for a high quality service for wages administration. EASYPAY GROUP proposes its services from its various offices located at Meulebeke, Brussels, Liege, Tournai, Ghent, Audenarde, Lommel and Verviers. In order to offer to each employer an optimal service, SE is divided into various departments specialised in a particular sector. Each customer sees himself allocated a fixed manager which will be his single interlocutor. Thanks to its own legal department, SE also ensures an assistance centered on the practice as regards social legislation.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

Easypay Group offers wages administration services in France as well as time management and competence softwares. The company is looking for french partners and offers its services to companies.

Type of cooperation - Request

Technical cooperation

Request Subcontracting

Editus Luxembourg S.A. Communication, Marketing & Publishing

Exhibitor **87**
Luxembourg

Address

45, rue Glesener
L-1631 LUXEMBOURG
Luxembourg

Phone: +352 49 60 51 330

Fax: +352 49 60 51 398

Email: michel.baltus@editus.lu

Homepage: www.editusluxembourg.lu

Contact Person: **Michel BALTUS , Caroline ALBERT**

Type of company:

Field of activities: Services

Establishment year: 1974

Size group of employees: 0 (50 - 149)

A. Company Profile

The company offers the following services:

Push communication services:

- Luxweb Regie: e-marketing & advertising services;
- Editus DATA: Direct Marketing services.

Pull communication services: Directories

- More than 360.000 users per month, of which 100,000 on the Internet;
- Editus Pro: (Yellow pages from Luxembourg);
- Editus B2B: dedicated to the B2B field.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion

Description of cooperation request/offer

The company would like to meet companies which want to develop their activities in the Grand Duchy of Luxembourg.

Type of cooperation - Request





Catalogue of Participants

Elan Languages Training & Education

Exhibitor **178**
Belgium

Address

13, Marktpllein
B-3550 HEUSDEN-ZOLDER
Belgium

Phone: +32 11 79 05 26
Email: johan@elanlanguages.com
Homepage: www.elanlanguages.com
Contact Person: **Johan LEMMENS**

Type of company:

Field of activities: Services

Establishment year: 1990

Size group of employees: 0 (10 - 49)

A. Company Profile

ElaN Languages is a translation agency with translators that are passionate about language. Your texts are their daily bread. They live for languages, they dream of languages. And they deliver quality. What's more, our native speaking translators work from all over the world transforming your texts into the languages you ask for. Perhaps you'd like to learn a language? We can help you do that too. ElaN's practical, interactive language training programmes are tailor-made for you and your staff. After a thorough analysis of the language requirements in your company and a verbal and written language test carried out by the candidate participants, ElaN puts together the most appropriate package of lessons for your needs. Perfectly geared to your company and your staff.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology Offer
Subcontracting

Description of cooperation request/offer

The company offers long term translation services and language courses

Type of cooperation - Request

E-SMART SYSTEMS

Information Communication & Technology (ICT)

Visitor **203**
Serbia

Address

Blagoja Parovića 19,
11030 BELGRAD
Serbia

Phone: +381 11 30 50 200
Fax: +381 11 30 50 222
Email: srecko.atanaskovic@e-smartsys.com
Homepage: www.e-smartsys.com
Contact Person: **Srečko ATANASKOVIĆ**

Type of company: Private company registered for trade,

research, development and implementation in ICT

Field of activities: Services

Establishment year: 2000

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Some of the major projects of E-Smart Systems d.o.o. software products and services include Credit Bureau of Republic of Serbia, TACad system (time attendance and active control), Mesmet – application for automated meter reading and managing, inter-bank markets - Association of Serbian Banks, SC and PKI on W2k3 appliance in Hemofarm AD and electric power industry of Serbia, e-banking infrastructure, Belgrade stock exchange– remote trade

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Logistical cooperation

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Research & Development

Offer Manufacturing licences

Description of cooperation request/offer

The company is looking for collaboration in trade intermediation (agent, representative, distributor), logistical cooperation, transfer of know-how and technology, technological cooperation, research & development and manufacturing licenses

Esso Trading Center Liège

Facility management

Exhibitor **168**
Belgium

Address

30, rue du Vicinal
B-4170 COMBLAIN-AU-PONT
Belgium

Phone: -

Fax: -

Email: xavier.heins@mazoutnet.be

Homepage: www.mazoutnet.be

Contact Person: **Xavier HEINS**

Type of company:

Field of activities: Services

Establishment year: 1980

Size group of employees: 0 (150 - 249)

A. Company Profile

We are providing fuel to households, buildings and companies to heat them up

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

Esso Trading Center is providing fuel to households, buildings and companies to heat them up

Organisers / Sponsors:



with the support of:



Catalogue of Participants

eTeamsys

Communication, Marketing & Publishing

Visitor **238**
Luxembourg

Address

Square Aloyse Meyer 4
L-2154 LUXEMBOURG
Luxembourg

Phone: +352 621 45 15 11
Fax: 00352 621 45 15 11
Email: cjadin@eteamsys.com
Homepage: www.eteamsys.com
Contact Person: **Christophe JADIN**

Type of company:

Field of activities: Services

Establishment year: 2001

Size group of employees: 0 (1 - 9)

A. Company Profile

eTeamsys is a Web Positioning Agency based in Luxembourg & Belgium and is specialized in Search Engine Optimization, Search Engine Advertising & Web Marketing Strategies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Marketing/ promotion

Description of cooperation request/offer

The company is looking for contacts and prospects for developing its core business.

ETS

Services

Exhibitor **169**
Belgium

Address

115, rue des Charrons
B-1357 HELECINE
Belgium

Phone: -
Fax: -
Email: andrea.sturam@e-t-s.be
Homepage: <http://www.e-t-s.be/>
Contact Person: **Andrea STURAM**

Type of company:

Field of activities: Services

Establishment year: 1999

Size group of employees: 0 (10 - 49)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

distributing copiers, photocopiers, papers for printing and others related products

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

ETS is selling copiers, photocopiers, papers for printing and others related products

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Euro Fides Credit Management

Finances - Insurances

Exhibitor **166**
Belgium

Address

103, boulevard de la Sauvenière
B-4000 LIEGE
Belgium

Phone: +32 4 223 34 00

Fax: -

Email: didier.zovi@eurofides.be

Homepage: www.eurofides.be

Contact Person: **Didier ZOVI**

Type of company:

Field of activities: Services

Establishment year: 1981

Size group of employees: 20 ()

A. Company Profile

The company ensures an effective management of your unpaid, whatever their nature, including: injunctions, house searches, telephone revivals, and summation from lawyers

- preventive: kit of help, information financial, preventive labels

- curative: national and international legal recovering of your unpaid.

The company's assets: active presence on the ground, follow-up of your files by Internet, commissions on results.

Leader at the national level, with 100.000 new files in annual management.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request/offer

Euro Fides Credit Management proposes legal advices and services to companies and privates to deal with their unpaid.

The company is exclusively dealing with companies located in Belgium and/or with foreign companies which have clients in Belgium.

Type of cooperation - Request

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Europages

Communication, Marketing & Publishing

Visitor **233**
Belgium

Address

6, rue de l' Hospice Communal
B-1170 BRUXELLES
Belgium

Phone: +32 4 88 60 10 16
Fax: +32 2 21 61 222
Email: catheline.langens@europages.com
Homepage: www.europages.com

Contact Person: **Catheline LANGENS , Bruno MARICQ**

Type of company:

Field of activities: Services

Establishment year: 1982

Size group of employees: 0 (250 or more)

A. Company Profile

Europages, the international B2B search engine, is the reference professional search tool in Europe. It brings together 1 million companies, in all industry sectors and across 35 countries, selected for their dynamism in imports and exports. www.europages.com is accessible in 26 languages: French, English, German, Italian, Spanish, Dutch, Swedish, Danish, Finnish, Hungarian, Polish, Portuguese, Slovenian, Turkish, Greek, Russian, Norwegian, Romanian, Estonian, Czech, Lithuanian, Latvian, Bulgarian, traditional and simplified Chinese and Arabic. Among Europages' shareholders are three of the main European Yellow Pages publishers: SEAT Pagine Gialle (Torino, Italy), Yell Publicidad (Madrid, Spain) and DeTeMedien (Deutsche Telekom - Frankfurt, Germany). We improve your position on Internet.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Marketing/ promotion

Description of cooperation request/offer

Europages provides free access to a constantly updated database containing over 1 million companies in all industry sectors across 35 countries. In addition, companies looking to get started in export or penetrate new markets can establish direct relations with new clients, partners or distributors by placing an ad on the site, thereby gaining immediate visibility.

Euopages was awarded the European Award 2008 for Quality and Excellence in the B2B category.

The 2008 edition of the European Awards was held on 26 September in Athens on the occasion of the EADP annual convention (European Association of Directory Publishers). For the past 10 years, this international distinction has recompensed the highest-performing directory and database publishers in their respective fields.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

EXECOM d.o.o.

Information Communication & Technology (ICT)

Visitor **207**
Serbia

Address

Bulevar Kralja Petra I 89
21 000 NOVI SAD
Serbia

Phone: +381 26 33 35 686

Fax: -

Email: pschilder@execom.eu

Homepage: www.execom.eu

Contact Person: **Piet SCHILDER , Marko GACESA**

Type of company:

Field of activities: Services

Establishment year: 1995

Certification / Quality standard: ISO 9001:2000

Size group of employees: 45 ()

A. Company Profile

EXECOM is a privately held software development company and a provider of IT services. The company is experienced development for EQUIPMENT AND INDUSTRY AUTOMATION, TELECOMMUNICATION, FINANCIAL SERVICES and WEB BASED BUSINESS SOLUTIONS. Services EXECOM offers design, development, modifying and testing of custom software solutions, mobile devices application development, design and development of applications for embedded systems, project management, consulting services, design and maintenance of database systems. Technologies used for project realization are: C#, JAVA, DELPHI, VISUAL BASIC, MICROSOFT VISUAL STUDIO .NET, Eclipse, ASP.NET, AJAX, XML, HTML, DHTML, and JSCRIPT on Windows, Linux, Symbian operating systems. Besides the above mentioned services, the company's main focus is on development of embedded systems and applications for mobile devices applications. EXECOM is a Microsoft Gold Certified Partner and an ISO 9001:2000 certified company.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Technical cooperation

Offer Technological cooperation Offer Research & Development

Description of cooperation request/offer

EXECOM contracts with business partners for flexible terms, depending on the project's scope and size. The company can offer complete R&D for projects, development of IT services including complete documentation and project management. Also, the company practices the performing of software testing processes.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

F

FCI Conseil S.à r.l.

Services

Exhibitor **140**
Luxembourg

Address

18a, rue des Aubépines
L-1145 LUXEMBOURG
Luxembourg

Phone: +352 621 145 700

Fax: -

Email: info@fciconseil.lu

Homepage:

Contact Person: **Francis FOUBERT**

Type of company:

Field of activities: Services

Establishment year: 2002

Size group of employees: 1 ()

A. Company Profile

The company is specialised in the audit and consultancy in health & safety matters (risk analysis, ...).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Research & Development

Description of cooperation request/offer

The company is interested in analysing and putting into place the security of study offices, of laboratories as well as of logistical platforms.

Type of cooperation - Request

Commercial cooperation

Request Logistical cooperation Request Human resources

Fidra s.a.

Communication, Marketing & Publishing

Exhibitor **158**
Belgium

Address

161, Drève Richelle
batiment i
B-1410 Waterloo
Belgium

Phone: +32 23 57 29 57

Fax: +32 23 57 29 58

Email: fidra@fidra.be

Homepage:

Contact Person: **Arnold VAN DE WYER**

Type of company:

Field of activities: Production

Establishment year: 1933

Size group of employees: 12 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Flags, banners, aventos, parasols printed with your message! everything for your outdoor and indoor communication. Fidra is a world leader in producing communication support on textile.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

The company would be pleased to study with you your needs in communication and find together the best solution in our product range: flags, banners, aventos, parasols, and many more

Type of cooperation - Request

Frama Belgium Sprl

Services

Exhibitor **194**
Belgium

Address

6B1, Hofveld
B-1702 GROOT-BIJGAARDEN
Belgium

Phone: +32 2 569 05 35

Fax: +32 2 569 36 79

Email: b.everaert@frama.be

Homepage: www.frama.be

Contact Person: **Bruno EVERAERT , Gaëtan FRANQUIN**

Type of company:

Field of activities: Services

Establishment year: 1983

Certification / Quality standard:: ISO 7779:2001

Size group of employees: 0 (10 - 49)

A. Company Profile

Frama is a Swiss quality name known to postal professionals worldwide, first for reliability and innovation, but most of all for its consistent development of the modular franking system concept.

Today's Frama product offer includes franking machines and systems, electronic and manual letter-openers, folding machines and electronic postal scales, as well as stamp-vending machines, postal counter systems and self-service postal systems.

All Frama products share a recognised reputation for high quality, reliability and performance. Its corporate philosophy is to develop only innovative products, those that guarantee customers an excellent, immediate price/performance ratio and protect their investment in the future.

Continual growth in demand for Frama's innovative product range has required the company to double its production capacity and floorspace in the last ten years. Alongside this expansion, productivity itself is continuously increased by the regular acquisition of the latest computer-controlled technology in manufacturing and assembly processes.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Research & Development

Description of cooperation request/offer

The company offers its potential partners excellence in high speed, quality in papers and envelopes as well as managing of paper handling.

Type of cooperation - Request

Commercial cooperation

Request Marketing/ promotion

Organisers / Sponsors:



with the support of:





Catalogue of Participants

G

Gevers Services

Exhibitor **179**
Belgium

Address

4, rue Sainte Croix
B-4000 LIEGE
Belgium

Phone: +32 42 52 42 24
Email: Christophe.dupont@gevers.com
Homepage: www.gevers.com
Contact Person: **Christophe DUPONT**

Type of company:

Field of activities: Services

Establishment year: 1898

Size group of employees: 0 (150 - 249)

A. Company Profile

Based on more than 100 years of experience, our mission is to help you to create your IP portfolio, as well as protect, maintain, evaluate, and of course develop it.

Our Group consists of seven sister companies all active in Industrial Property with more than 40 Attorneys specialized in Patents, Trademarks, Copyrights and Designs, and more than 120 paralegals. Their competence and efficiency are the pillars of the high quality of our services in general.

Thanks to their dedication, we are and have been worldwide leader in Community Trademarks for many years, as well as the leader for the whole IP market in Belgium.

Since January 1, 2007 the French Law Firm BLOCH & Associés, located in Paris, is endorsed by GEVERS. Thanks to this association we are also able to offer all our IP services in France.

Trademarks and patents are pertinent instruments to develop your activities. GEVERS is your partner to exploit them in the best way in accordance to your interests.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Offer Logistical cooperation

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

our mission is to help you to create your IP portfolio, as well as protect, maintain, evaluate, and of course develop it

- + Trade Marks
- + PATENTS
- + DESIGNS
- + DOMAIN NAMES
- + Anti-Counterfeiting

Type of cooperation - Request

Organisers / Sponsors:



with the support of:





Catalogue of Participants

GoozUp International B.V. Human Resource Management

Visitor **222**
Netherlands

Address
Esp 260a
5633 AC EINDHOVEN
Netherlands
Phone: +31 40 29 30 395
Fax: +31 40 29 30 396
Email: geurtjan.van.ek@goozup.com
Homepage: www.goozup.com
Contact Person: **Geurt Jan VAN EK**

Type of company: Internet Business solution
Field of activities: Other: Recruitment services
Establishment year: 2007
Size group of employees: 0 (1 - 9)

A. Company Profile

GoozUp facilitates the identification and selection of potential job candidates through a referral model using personal social networks. This model offers employers and recruiters an alternative way to get quick access to pre-qualified and, often hidden or passive, candidates. This model is to be implemented in the whole of Europe through a resellers network. Resellers are supposed to fill in the local marketing and content of the site.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Franchise Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Technological cooperation Offer Research & Development Offer Manufacturing licences

Financial cooperation

Offer Enterprise establishment / Start-Up

Description of cooperation request/offer

GoozUp is looking for one or more resellers in all European countries. Resellers are supposed to fill in the local marketing and content of the site. That is to find recruiters, referrers and get the site filled with networks and jobs. Thus, a good knowledge of the recruitment market is a must. Resellers get a good share of the profits but must have the will to invest in marketing.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Marketing/ promotion Request Human resources

Groupe Cd ´ E Europe S.A. Management Consultancy

Exhibitor **10**

Address
Bureau de Liège / Groupe Cd ´ E Europe
319, rue de Plainevaux
B-4100 SERAING
Phone: +32 4 385 95 00
Fax: +32 4 385 95 05
Email: groupecde@teledisnet.be
Homepage:
Contact Person: **Thierry JOTTARD**

Type of company: Management, Marketing, Communication, e-Management
Field of activities: ServicesManagement, Marketing, Communication, e-Management
Establishment year: 1985
Size group of employees: 0 (250 or more)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Groupe Cd'E Europe is a company specialised in management, marketing, communication and e-management consultancy. Groupe Cd'E Europe has 24 subsidiaries in Europe and 37 partners in Asia, Australia, Europe, North Africa and North America. Groupe Cd'E Europe's customers are Public (E.U., different governments, administrations, hospitals, social sector, ...) and private sectors, (from little to international companies).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion Offer Logistical cooperation Offer Human resources

Description of cooperation request/offer

Groupe Cd'E Europe would like:

- to co-operate with companies in different fields in order to propose our services and network
- to offer their services to our customers
- to establish other co-operation forms.

Type of cooperation - Request

Commercial cooperation

Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Transfer of know-how and technology

Gweb S.p.r.l.

Information Communication & Technology (ICT)

Visitor **133**
Belgium

Address

99, rue Bastin
B-4020 WANDRE
Belgium

Phone: +32 4 34 50 542

Fax: --

Email: info@gweb.be

Homepage: www.gweb.be

Contact Person: **Stéphane GOTFRYD**

Type of company:

Field of activities: Services

Establishment year: 2004

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The company is active in the field of IT services and software development.

The company's services include: IT coaching, High-tech Training, Analyses & technical architecture as well as tailor-made development.

The enterprise's products are open-source Global Medical File (ePPOCRATIC), Internet portal protected by eID.

Technologies used are Java/J2EE, Open-sources, Web & E-Business, Electronic ID-cards.

The company's clients include hospitals, administrations and big companies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution Offer Franchise

Technical cooperation

Offer Technological cooperation Offer Research & Development

Financial cooperation

Offer Joint venture Offer Merger, exchange of shares

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request Marketing/ promotion

Technical cooperation

Request Technological cooperation Request Subcontracting

Financial cooperation

Request Joint venture Request Merger, exchange of shares

Description of cooperation request/offer

The company is looking for distributors as well as for partners (e.g. business analysts) in the field of healthcare.

H

Henam (IESN) - Projet RFEID

Information Communication & Technology (ICT)

Exhibitor **175**
Belgium

Address

19, rue J. Calozet
B-5000 NAMUR
Belgium

Phone: +32 4 74 58 83 84

Fax: -

Email: herve.tunga@gmail.com

Homepage: www.henam.be

Contact Person: **Hervé TUNGA**

Type of company:

Field of activities: Services

Establishment year: 2007

Size group of employees: 0 ()

A. Company Profile

Students of the section Technology of Data processing of HENAM carried out an academic extra project subsidised by the 'Agence de Stimulation Economique' in order to develop a business application of a fidelity system for one or more stores, based on technology of charts without RFID contacts and smart cards, such as the idee card.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Subcontracting

Type of cooperation - Request

Description of cooperation request/offer

Henam offers a business application of a fidelity system for one or more stores, based on technology of charts without RFID contacts and smart cards, such as the idee card.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

I

ID-Soft sprl

Information Communication & Technology (ICT)

Exhibitor **234**
Belgium

Address

107, bld de Laveleye
B-4020 LIEGE
Belgium

Phone: 0032 43 43 79 38
Fax: 0032 43 43 82 51
Email: ann.gregoire@idsoft.be
Homepage: www.idsoft.be
Contact Person: **Ann GREGOIRE**

Type of company:

Field of activities: Services

Establishment year: 1989

Size group of employees: 0 (1 - 9)

A. Company Profile

Since 1989, the company ID-Soft conceives and sells HannaH, a software for the accountants, financial manager, CEO, consultants, etc. HannaH is a program of financial forecasting and budgetary follow-up which helps enterprises or financial leaders to make the good decisions or to convince their financial partners.

Thanks to its analysis power, HannaH enables you:

- * To realise complete, fast and reliable forecasts
- * To establish the balance sheets and income statements
- * To know the level of treasury and profitability month by month
- * To compare the real and the budget and to calculate the differences between those

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal Marketing/ promotion

Description of cooperation request/offer

The company would like to meet companies who are interested in the diffusion of their products in their countries.

Ineum Consulting Management Consultancy

Exhibitor **180**
France

Address

159, Avenue Charles de Gaulle
F-92524 NEUILLY SUR SEINE
France

Phone: +33 155 24 32 11
Email: ndemacedo@ineum.com
Homepage: www.ineumconsulting.com
Contact Person: **Nathalie DE MACEDO**

Type of company:

Field of activities: Services

Size group of employees: 1050 (250 or more)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Ineum Consulting is a strategy, organisation and information systems consulting company. Ineum Consulting, objectively helps its clients make strategic, operational and technological decisions.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

the company offers:

- strategy
- marketing, sales and services
- operations, industrial performance
- finance, accounting and controlling
- human resources and change management
- information systems strategy and transformation
- complex programs and corporate solutions
- financial subsidies
- sustainable development

Type of cooperation - Request

Infodata s.à r.l.

Information Communication & Technology (ICT)

Exhibitor **230**
Luxembourg

Address

202, route de Luxembourg
L-7241 LUXEMBOURG
Luxembourg

Phone: +352 33 16 48

Fax: +352 33 75 55

Email: nec@infodata.lu

Homepage: www.infodata.lu

Contact Person: **Camille NEYS , Pascal MATHIEU**

Type of company:

Field of activities: Services

Establishment year: 1987

Size group of employees: 0 (10 - 49)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The company is specialised in ERP developpement and has created its own solution called Integrix+. The company's package is very complete and reaches the majority of companies needs due to a full integration of the application modules. Independent from the hardware and OS layers, Infodata's solution is very powerful and easy to install. The company is offering also professional services around its solutions and tools. It can provide Hardware infrastructures and services and then, the client has only one ICT Partner: Infodata-group.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution

Technical cooperation

Offer Transfer of know-how and technology Offer Research & Development

Description of cooperation request/offer

The company offers its products, services and expertise in ERP Solutions. Infodata offers Hardware Infrastructure components, services and expertise. The company is looking for cooperation for selling its solutions.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

ISSEP - Institut Scientifique de Service Public

Facility management

Exhibitor **170**
Belgium

Address

200, rue du Chéra
B-4000 LIEGE
Belgium

Phone: +32 42 29 82 68

Fax: -

Email: n.vandeneynde@issep.be

Homepage: <http://www.issep.be>

Contact Person: **Nancy VAN DEN EYNDE**

Type of company:

Field of activities: Other: Recherches scientifiques

Establishment year: 1990

Size group of employees: 290 (250 or more)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Pararéional of the type A, ISSEP is at the same time an organisation of environmental metrology, research, analysis, tests and expertises. Its fields of competence concern:

- Monitoring of environment;
- Evaluation of the risks (accidental and chronic);
- Technological development and survey.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Transfer of know-how and technology Offer Research & Development

Description of cooperation request/offer

ISSEP is at the same time an organisation of environmental metrology, research, analysis, tests and expertises which offers:

- Monitoring of environment;
- Evaluation of the risks (accidental and chronic);
- Technological development and survey.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

ITD Hungary Agency

Services

Visitor **215**
Hungary

Address

Andrássy út 12.
HU-1061 BUDAPEST
Hungary

Phone: +36 14 72 8135
Fax: +36 1 47 28 131
Email: orsolya.repasy@itd.hu
Homepage: www.itd.hu
Contact Person: **Orsolya RÉPÁSY**

Type of company:

Field of activities: Services

Establishment year: 1993

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 0 (150 - 249)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The Hungarian Investment and Trade Development Agency (ITD Hungary) was founded in 1993 by the Hungarian Ministry of Economy and Transport to help implement the government's investment and trade promotion policies. Given the company's knowledge of the Hungarian economy and market, as well as the formal and informal relationships with government offices and businesses developed through the years, ITD Hungary is in a position to offer a unique service, primarily to small and medium-sized enterprises and investors. Its extensive network of highly skilled teams located in eight Hungarian offices and 55 international bureaux in 43 countries gathers and distributes valuable information by maintaining close ties with state and regional government authorities, local businesses and international partners.

ITD Hungary's mission is to help Hungarian small and medium-sized enterprises strengthen their position in the global market by fostering entrepreneurial spirit, promoting regional development and expanding international relationships.

The company also actively facilitates the investment process and encourage the import and export of capital. This promotes new enterprises, expansion and diversification, as well as boosting activity in existing sectors.

ITD Hungary's main activity is trade development and investment promotion. It achieves this through a combination of events (networking conferences, seminars, business tours, etc.), individual consultation and promotional brochures. To help Hungarian small and medium sized enterprises (SMEs) to succeed on international markets, ITD Hungary co-ordinates the Hungarian activities of the Enterprise Europe Network supported by the European Commission's Enterprise and Industry Directorate.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion

Technical cooperation

Offer Technological cooperation

Description of cooperation request/offer

The company offers its services worldwide, as it has offices in more than 50 countries in Europe, Asia and in the United States.

Type of cooperation - Request

ITServices-Euregio

Information Communication & Technology (ICT)

Visitor **232**
Belgium

Address

18a/14 , avenue Ferdinand Nicolay
B-4970 STAVELOT
Belgium

Phone: +32 80 86 20 76

Fax: +32 80 86 20 76

Email: vlorquet@skynet.be

Homepage: www.itservices-euregio.be

Contact Person: **Vincent LORQUET**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 1 ()

A. Company Profile

ITServices-Euregio is a service company with the goal to offer time, mobility, knowledge of IT and foreign languages in the Euregio area.





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution

Technical cooperation

Offer Technological cooperation Offer Subcontracting

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request

Reciprocal Marketing/ promotion Request Human resources

Technical cooperation

Request Transfer of know-how and technology Request

Technological cooperation Request Subcontracting

Description of cooperation request/offer

The company is looking for cooperation with IT companies in the Netherlands, Germany and Grand-Duchy of Luxemburg who search contacts to sell their technology in Belgium or need a collaboration with people who are ready to work freelance in the Netherlands, in Germany or in the Grand Duchy of Luxembourg. If possible, finding all solutions to increase the business between the 2 companies.

J

Job Amplitude

Human Resource Management

Exhibitor **176**
Belgium

Address

2, rue E. Remouchamps
B-4020 LIEGE
Belgium

Phone: +32 43 41 24 24

Fax: -

Email: chantal.thomas@retravailler-liege.be

Homepage: www.jobamplitude.be

Contact Person: **Chantal THOMAS , Josette LEPEREUR**

Type of company:

Field of activities: Services

Establishment year: 2008

Certification / Quality standard::

Size group of employees: 0 (10 - 49)

A. Company Profile

Job amplitude is the experience and the quality of an individualised accompaniment for your ex-collaborators. To face in all serenity with a dismissal, a professional consulting team guide each person so that he seizes new opportunities on the job market. Job amplitude, outsourcing service of the ASBL 'Retravailler Liège', proposes an ethics centered on human and a teaching step recognised in Europe since 1974. Our trade mark is long-term insertion.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Human resources

Type of cooperation - Request

Description of cooperation request/offer

To face in all serenity with a dismissal, a 'JOB AMPLITUDE' professional consulting team guide each person so that he seizes new opportunities on the belgium job market.

Organisers / Sponsors:



with the support of:



Catalogue of Participants

L

Lampiris

Services

Exhibitor **186**
Belgium

Address

2, rue Natalis
B-4020 LIEGE
Belgium

Phone: +32 43 49 83 40
Fax: +32 43 44 00 18
Email: nicolas.bastin@yahoo.fr
Homepage: www.lampiris.be
Contact Person: **Nicolas BASTIN , Dominique CRAHAY**

Type of company:

Field of activities: Trade (Sales, distribution)

Establishment year: 2003

Size group of employees: 47 (10 - 49)

A. Company Profile

After nearly 5 business year in Belgium, Lampiris, supplier of gas and 100% green electricity, is the only company really independent compared to the energy wide-area networks proposing gas and green electricity at a price similar to the price of gray energy.

Presently, the company counts more than 100.000 customers and supplies the Walloon, Flemish territory and inhabitant of Brussels out of gas and electricity. Leader in Brussels and in Walloon region regarding 100% green energy, Lampiris provides electricity resulting from renewable energies.

Lampiris supplies come from a mix of energies clearly diversified, which is one of its main characteristics, such as wind energies, hydraulics, biomass, quality cogeneration, biomethanisation, etc. Green electricity is bought in the best conditions and is proposed at fixed price throughout contract.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

The company supplies 100% green gas and electricity

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Sourcing cooperation (buying, sourcing,...)

Le Pôle Image

Multimedia

Exhibitor **219**
Belgium

Address

2, Rue Natalis
B-4020 LIEGE
Belgium

Phone: +32 42 39 69 00
Fax: +32 43 64 07 19
Email: cedric.iland@lepole.be
Homepage: www.lepole.be
Contact Person: **Cédric ILAND**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Le Pôle Image is an association of companies working in the cinema industry. It represents 250 professionals of visual FX, sound and image postproduction, HD cinema. Le Pôle Image also searches for Tax Shelter investments, in order to increase film production in Belgium. Tax Shelter is an efficient mechanism to earn taxes.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

Le Pôle Image offers to producers advanced services in order to produce their movies in the city of Liege. It also proposes investments for all Belgian private companies, allowing great tax savings and promotional opportunities.

LEASE S.A. Engineering

Exhibitor **220**
Luxembourg

Address

100, rue Grande-Duchesse Charlotte
L-9515 WILTZ
Luxembourg

Phone: +352 95 85 20

Fax: +352 95 85 22

Email: info@lease.lu

Homepage: www.lease.lu

Contact Person: **Yaëlle KOOS**

Type of company:

Field of activities: Services

Establishment year: 1995

Size group of employees: 0 (10 - 49)

A. Company Profile

Luxembourg Engineering and Application Services S.A., in short LEASE S.A., is an engineering and design company that provides technical solutions and consultancy services to industrial components manufacturers, offices of research and development, engineering and design departments, industries and building sites,...

LEASE brings to its customers his technical expertise in many fields: Mechanics, automation, metal frame, piping, boiler making, electricity, electronics & telecommunication, instrumentation, civil Engineering and stability, construction, heating ventilation and air conditioning, car industry, iron and steel industry, nuclear power

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Offer Human resources

Description of cooperation request/offer

LEASE S.A. would like to collaborate in the field of design and engineering services.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

LM expansion Coaching d'entreprises

Services

Exhibitor **243**
France

Address

1 bis rue de l'Eglise
F - 08000 Charleville-Mézières
France

Phone: +33 324564299
Fax: +33 324564299
Email: jpc.moulin@free.fr

Contact Person: **Jean-Claude MOULIN , Maryse MOULIN**

Type of company:

Field of activities: Services

Establishment year: 2008

: Training institute: 21 08 00394 08

Size group of employees: 0 (1 - 9)

A. Company Profile

LM expansion is a coaching, training, and consulting company that is specialised in helping small firms grow their business. Its services are aimed at team leaders who focus on production and productivity but also place the quality of human interactions at the center of its preoccupations.

Its solutions:

Training, Motivation, Organisation, Development, Recruitment, Absenteeism, Strategic Thinking, Customer Relationship Management, Time Management, Conflict Management, Team Cohesion, Work Overload and more.

Future project: creation of regional branches.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Human resources

Description of cooperation request/offer

Cooperating with a company's management can help a business reconcile its drive for profit with its inseparable social and human ends.

LM expansion is an affordable alternative that offers custom-made solutions. Its number one priority is to help you reach your goals.

Type of cooperation - Request

M

Marden Entertainment Srl

Communication, Marketing & Publishing

Visitor **147**
Italy

Address

Via della Gensola 38
I-00153 ROMA
Italy

Phone: +39 97 61 63 09
Fax: +39 06 97 61 63 09
Email: usher@mardenentertainment.com

Contact Person: **Mr Dennis USHER**

Type of company:

Field of activities: Services

Establishment year: 2007

Certification / Quality standard::

Size group of employees: 3 (1 - 9)





Catalogue of Participants

A. Company Profile

Marden Entertainment Srl's main activity is the development, production and postproduction of cinema, television and multimedia products and services. The company creates and implements communication strategies for national and international markets using new media and new technologies.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion
Offer Logistical cooperation Offer Human resources

Technical cooperation

Offer Transfer of know-how and technology Offer Technological
cooperation Offer Research & Development

Financial cooperation

Offer Joint venture Offer Merger, exchange of shares

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)
Request Reciprocal Marketing/ promotion Request Logistical
cooperation

Technical cooperation

Request Subcontracting

Financial cooperation

Request Joint venture Request Merger, exchange of shares Request
Equity capital

Description of cooperation request/offer

Marden Entertainment is looking for companies or businesses interested in expanding in Italy (especially Rome) through the intermediation of Marden Entertainment offices and services.

The company is also interested in financial and business collaboration with partners willing to buy minority quotes in the company and/or its knowhow and services.

Maxim Computer S.p.r.l.

Online Business

Visitor **160**
Belgium

Address

5a, rue Andre Feher
B-6900 AYE
Belgium

Phone: +32 84 47 88 96
Fax: +32 24 16 64 53
Email: laurent@max-sprl.com
Homepage: www.max-sprl.com
Contact Person: **Laurent JANTY**

Type of company:

Field of activities: Services

Establishment year: 2008

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The company's major concern is facilitation as it intervenes on site (at the office or residence) or in its workshops (on go) according to the demander's wishes or technical constraints.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Reciprocal distribution Offer Franchise Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion Offer Logistical cooperation Offer Human resources Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Manufacturing licences

Financial cooperation

Offer Joint venture

Description of cooperation request/offer

The company offers a full range of IT solutions to meet entire home and business needs. The highly trained staff provides professional, high-quality service at affordable rates in the comfort and convenience of the demander's business or residential location. Its technicians, trainers and website developers have helped many small businesses and homeowners with their computer needs.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution Request Marketing/ promotion Request Reciprocal Marketing/ promotion Request Logistical cooperation Request Human resources Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Transfer of know-how and technology Request Technological cooperation Request Reciprocal production agreement Request Subcontracting Request Manufacturing licences

Financial cooperation

Request Joint venture Request Equity capital

MDMI Ltd

Mechanical Engineering

Visitor **195**
Luxembourg

Address

54, rue de la Liberté
L-1930 LUXEMBOURG
Luxembourg

Phone: +352 36 72 41 1

Fax: +352 36 72 41 32

Email: lilloricotta@hotmail.com

Contact Person: **Calogéro RICOTTA**

Type of company:

Field of activities: Other: Project management in industrial mechanics

Establishment year: 2008

Certification / Quality standard::

Size group of employees: 1 (1 - 9)

A. Company Profile

The company is active in the field of project management and development in industrial mechanics.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Technological cooperation Offer Research & Development Offer Subcontracting

Type of cooperation – Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Technological cooperation Request Research & Development Request Subcontracting

Description of cooperation request/offer

The company is looking for partners in the field of project management and development in industrial mechanics.





Catalogue of Participants

Mediarom

Web applications

Exhibitor **231**
France

Address
23, place Mozart
F-51100 REIMS
France

Phone: +33 3 26 03 14 06
Fax: +33 3 26 03 02 16
Email: jm.coustilllet@mediarom.fr
Homepage: www.mediarom.fr
Contact Person: **Jean-Michel COUSTILLET**

Type of company:
Field of activities: ServicesSSII - software publisher

Establishment year: 1998
Size group of employees: 0 (1 - 9)

A. Company Profile

Mediarom publishes 2 software, in saas mode or under licence installed at your office and accessible on Internet. i-agenda: shared diary for companies or medical structures and a version for companies of secretariat and services of answers. Ergonomics Web 2.0, data-processing coupling telephony, document management. Software leader in France. Callmap: management software of the services to the person and mobile workers, taxi/ambulances. CRM, commercial and document management, instrument panels, planning, follow-up of the mobile employees and teleprocessing. Optimization of displacements with geolocalisation, CTI.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

The company looking for distributors for i-agenda and Callmap. Profile of a potential partner: Telephony installers (CTI), value add resellers.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Medixbel

Machinery & Mechanical Engineering

Visitor **200**
Belgium

Address
1, rue Marie Curie
B-4431 LONCIN
Belgium

Phone: +32 4 247 46 10
Fax: +32 4 247 46 20
Email: valerie.seleck@cybernet.be
Homepage: www.medixbel.be
Contact Person: **Valérie SÉLECK , Michel PONDANT**

Type of company:
Field of activities: Production

Establishment year: 1999

Certification / Quality standard:: VCA
Size group of employees: 7 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Medixbel works in medical radiology and its technicians install complete radiology rooms. Other activities are assistance, refurbishment, consultancy, transferring and moving radiology rooms, selling of second-hand components,...

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal distribution Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Transfer of know-how and technology Offer Technological cooperation Offer Research & Development Offer Manufacturing licences

Type of cooperation - Request

Commercial cooperation

Request Reciprocal distribution Request Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Request Transfer of know-how and technology Request Technological cooperation Request Research & Development Request Subcontracting Request Manufacturing licences

Description of cooperation request/offer

Medixbel is looking for a distribution partner. It is also interested in technical cooperation.

MGK Technologies

Information Communication & Technology (ICT)

Exhibitor **109**
Luxembourg

Address

1, route de Boudersberg
L-3428 DUDELANGE
Luxembourg

Phone: +352 26 18 51
Fax: +352 26 18 51 999
Email: info@mgk.lu
Homepage: www.mgk.lu
Contact Person: **Marc MUTELET**

Type of company:

Field of activities: Trade (Sales, distribution)

Establishment year: 2001

Size group of employees: 0 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

MGK Technologies is specialised in the import and distribution of computer security products in the Benelux.

It was founded in 2001 and is based in Dudelange (Grand Duchy of Luxembourg). MGK Technologies' staff is made of specialists in computer science and marketing. MGK Technologies puts in adequacy the resellers' network and the distributed products. The resellers network is usually made of 2 parts:

- Resellers – independents and retail stores chains;
- VARs and integrators.

Currently, more than 1100 retail outlets trust MGK.

Moreover, marketing part is an integral part of the offered services. Experience and rigour enable MGK Technologies to gain the confidence of major software publishers by offering very high quality technological products, such as:

ESET:

- ESET NOD32 Antivirus system;
- ESET Smart Security (Antivirus, Antispam, Firewall).

SAFE-PROTECT:

- Appliance SAFE-PROTECT BOX, all-in-one security solution;
- PROFILER SOFT for using computers in a network

STORAGECRAFT:

- SHADOW PROTECT: Disaster recovery for servers, desktop, laptops and data.

MGK Technologies also ensures the technical support of the products it distributes, being therefore a privileged partner for any publisher wishing a global service.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Request Reciprocal distribution Request Logistical cooperation

Description of cooperation request/offer

MGK Technologies is looking for distributors of its anti-virus software applications.

Distributors could be:

- Resellers: independents and retail stores chains;
- VARs and integrators.

N

Neo Média Créative

Web applications

Exhibitor **177**
Belgium

Address

9, rue de la Croix-Rouge
B-4480 ENGIS
Belgium

Phone:

+2 43 80 03 80

Email:

walther.bertrand@neo-media.be

Homepage:

www.neo-media.be

Contact Person:

Walther BERTRAND

Type of company:

Field of activities: Services

Size group of employees: 0 (1 - 9)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Créative Néo-media is a company specialised in the fields of the communication, pre-press and in multi-media technologies related to Internet such as the virtual visits, videos, autonomous web sites , etc. At the Liège trade fair we will present our new product developed for SME and the TPE, ' Invoicing online '. The offered product is called ' All My Biz '. Come to see the know how of our team. We are also the Co-conceptors of the www.trouvemamaison.be website. Our policy is to offer to the customers high quality products at low costs. In this purpose we use efficiently all computer 's resources and logistics available in order to reduce the production costs as much as possible.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Offer Logistical cooperation

Technical cooperation

Offer Transfer of know-how and technology

Description of cooperation request/offer

The company offers services in the fields of the communication, pre-press and in multi-media technologies related to Internet such as the virtual visits, videos, autonomous web sites , etc.

Type of cooperation - Request

Netshine Communication

Communication, Marketing & Publishing

Visitor **149**
Italy

Address

Via Napoli 157
IT-80013 CASALNUOVO DI NAPOLI (NA)
Italy

Phone: +39 81 84 27 333
Fax: +39 81 84 27 486
Email: info@shinesystem.it
Homepage: www.shinesystem.it
Contact Person: **Gerardo GRASSO**

Type of company: communication agency

Field of activities: Services

Establishment year: 7

Size group of employees: 14 (10 - 49)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

NetShine is a small-medium enterprise specialized in ICT systems and global communication.

Its mission is based on a new use of the OSS technologies (Open Source Software) in order to economize the software implementation reducing the licence costs and facilitate the use of information/managerial operative systems on multi-platform.

PRODUCTS / SERVICES:

Software customized to the exclusion of software management accounts.

C.S.M. (Content Management System), K.M. (Knowledge Management), E-commerce, E-Learning, HUB chain for horizontal and / or vertical ERP Enterprise Resource Planning - information system for resource planning business.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology Offer Research & Development

Financial cooperation

Offer Joint venture Offer Merger, exchange of shares Offer Selling of a complete company (wholly or in part)

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Marketing/ promotion Request Logistical cooperation

Technical cooperation

Request Transfer of know-how and technology Request Research & Development Request Subcontracting

Description of cooperation request/offer

Netshine Communication aims to incentivate the evolution of the Small-Medium Enterprises network-strategy by creating HUB based relationship in order to develop the leader functions of the main companies.

Its mission is based on a new use of the OSS technologies (Open Source Software) in order to economize the software implementation reducing the licence costs and facilitate the use of information/managerial operative systems on multi-platform.

Network Research Belgium (NRB) Information Communication & Technology (ICT)

Visitor **241**
Belgium

Address

Parc Industriel des Hauts Sarts
2ème avenue - 65
B - 4040 Herstal
Belgium

Phone: +32 4 249 75 02

Fax: -

Email: cornelis.vanrein@nrb.be

Homepage: www.nrb.be

Contact Person: **Eng. Cornelis VAN REIN , Karl REREMOSER**

Type of company:

Field of activities: ServicesICT

Establishment year: 1987

Size group of employees: 700 ()

A. Company Profile

L'objectif de NRB est de fournir à ses clients des solutions informatiques intégrées en accompagnant celui-ci tout au long de la démarche. NRB envisage son rôle d'intégrateur de services selon trois grands axes:

La définition de la stratégie d'informatisation: compréhension du métier de nos clients, fixation des objectifs stratégiques, alignement des investissements informatiques sur les objectifs métier du client, élaboration de solutions, conseils et consultance informatique, veille technologique, fonctionnelle et concurrentielle ;

Les mesures d'accompagnement: une vue globale et coordonnée des services prestés par NRB chez le client, la désignation d'un interlocuteur unique privilégié, une démarche pro-active d'anticipation et de résolution des problèmes clients, la prise en compte des impacts organisationnels, la gestion du changement ;

La qualité du service: la gestion des relations avec le client, la coordination des actions et suivi, le 'Service Level management', le respect des délais, le respect des budgets et enfin, le respect de la qualité des livrables





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Technological cooperation Offer Subcontracting

Description of cooperation request/offer

The company is looking for partnerships.

Type of cooperation - Request

O

Océ Software Laboratories Namur S.A.

Information Communication & Technology (ICT)

Visitor **217**
Belgium

Address

4, rue J. Sonet
Parc Crealys
B-5032 GEMBLoux
Belgium

Phone: +32 81 87 67 41
Fax: +32 81 87 68 10
Email: thierry.adam@oce.com
Homepage: www.osl.be
Contact Person: **Thierry ADAM**

Type of company:

Field of activities: Services

Establishment year: 1972

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 80 (50 - 149)

A. Company Profile

OSL is a software products and solutions provider with more than 35 years experience in software products development, solution realization (from analysis to implementation), services (consulting, quality assurance, customization, support and project management).

The activity areas are document capture and recognition, document management and archiving, corporate printing and TCO management.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Reciprocal Marketing/ promotion Offer Logistical cooperation

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

OSL wants to extend its solution provider activities through partners. Concerned domains are document capture and recognition (with or without document management and archiving), printer access control and TCO management of printing infrastructure and service of software quality.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution

Organisers / Sponsors:



with the support of:





Catalogue of Participants

Office Benelux de la Propriété Intellectuelle

Supporting organisations

Exhibitor **181**
Netherlands

Address

15, Bordewijklaan
NL-2591 XR DEN HAAG
Netherlands

Phone: +31 70 349 11 11

Fax: -

Email: cmeyers@boip.int

Homepage: www.boip.int

Contact Person: **Christian MEYERS**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 0 ()

A. Company Profile

Our mission is to ensure that all trademarks, designs and drawings in the Benelux are registered and that everybody knows where, why and how to protect his or her intellectual property.

We are registering trademarks and models for Benelux region, fixing a timing for ideas, concepts, etc. In addition we are informing our clients in the field of registration and research of trademarks and models, and provide a targeted offer concerning the attribution of certain dates.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Manufacturing licences

Description of cooperation request/offer

BOIP mission is to ensure that all trademarks, designs and drawings in the Benelux are registered and that everybody knows where, why and how to protect his or her intellectual property.

BOIP is looking especially for partnerships with innovation institutes.

Type of cooperation - Request

Office for Official Publications of the EC

Administrations

Exhibitor **150**
Luxembourg

Address

2, rue Mercier
L-2144 LUXEMBOURG
Luxembourg

Phone: +352 29 29 42 101

Fax: +352 29 29 42 763

Email: christine.michaut@publications.europa.eu

Homepage: www.ted.europa.eu / www.cordis.europa.eu

Contact Person: **Christine MICHAUT**

Type of company: European Institutions

Field of activities: Other: publication Calls for tenders & calls for research proposal submission - Europe-wide

Size group of employees: 0 (250 or more)





Catalogue of Participants

A. Company Profile

The Office for Official Publications of the European Communities (Publications Office) is the publishing house of the European Union (EU). Its Official Journal of the European Union is published daily in more than 21 languages, a unique phenomenon in the publishing world. The Publications Office also publishes a range of other titles on paper as well as electronically, on the activities and policies of the European Union.

Furthermore, the Publications Office offers a number of online services giving free access to information on EU law (EUR-Lex), EU publications (EU Bookshop), EU public procurement (TED), and EU research and development (CORDIS).

CORDIS:

The Community R&D Information Service: publication of all European calls for proposals in the Research domain & background and practical information for participation

TED:

Tenders Electronic Daily

Contains all active notices published in the Supplement of the Official Journal (OJ S). more than 1000 notices daily !

It is the one-stop official information source for timely information on public procurement opportunities in the EU, the European Economic Area and beyond. TED provides public contract notices for works, supplies and services contracts from all EU Member States.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion

Technical cooperation

Offer Research & Development

Description of cooperation request/offer

The Office for Official Publications of the European Communities would like to promote its products and services and offers companies advise and in-depth explanations on two of its products:

TED: Hhow to make the most of the publication of Europe-wide calls for tenders ? Hhow to be informed when a call for tender concerns precisely your domain of activity ?

CORDIS: How to participate in European research projects ? What is in for SMEs ?

Type of cooperation - Request

Opns S.A.

Others

Visitor **151**
Belgium

Address

196-202, rueThéodore Verhaegen
B-1060 BRUXELLES
Belgium

Phone: +32 2 54 28 787

Fax: +32 2 53 83 442

Email: eric.nobecourt@opns.be;pascale.vanhellemont@opns.be

Homepage: www.opns.be

Contact Person: **Eric NOBÉCOURT**

Type of company:

Field of activities: Other: achat/vente/services

Establishment year: 1988

Size group of employees: 35 ()

A. Company Profile

Founded in 1989, OPNS (Open Products Network & Software) is a Belgian service and software development company. It has known a rapid growth and occupies now approximately 35 people spread between Brussels and the branch office in Luxemburg.

As Platinum solution provider and Gold training center, OPNS delivers consulting services and software products that allow large organizations to increase the quality of their IT support while maintaining the cost under control.

IT departments often face a large number of issues and questions coming from the user community. The "best effort" behavior is no longer sufficient these days to satisfy the constraints imposed by the e-economy and the ever-changing world. OPNS architects, system and technical engineers solve the real customer problems, size the final solution and privilege a long term approach.

The uniqueness of the OPNS proposal is a mix of state of the art products and accumulated best practices combining best of open source and commercial products. This strategy enables interoperability protection and guarantees open solutions with respect of standards.





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Description of cooperation request/offer

OPNS delivers consulting services and software products that allow large organizations to increase the quality of their IT support while maintaining the cost under control.

Orius

Information Communication & Technology (ICT)

Visitor **204**
Luxembourg

Address

60, rue de Koerich
L-8411 STEINFORT
Luxembourg

Phone: +32 4 73 67 14 79
Email: charles.herman@orius.eu
Homepage: www.orius.eu
Contact Person: **Charles HERMAN**

Type of company:

Field of activities: Services

Establishment year: 1

Size group of employees: 0 (1 - 9)

A. Company Profile

The company is specialized in IT globalisation services. It offers a solution to reduce the IT's TCO of its customers without compromise on the SLA (continuity and quality of the IT).

Besides the cost reduction the company manages the data via back-up and archiving solutions.

By trusting their IT to a specialist, the customer whose business is not IT can change what is a reduction to a competitive advantage.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation Offer Research & Development

Offer Manufacturing licences

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Marketing/ promotion Request

Reciprocal Marketing/ promotion

Financial cooperation

Request Enterprise establishment / Start-Up

Description of cooperation request/offer

The company would like to find people that are interested in the competitive advantage that Orius can provide.

Organisers / Sponsors:



with the support of:



Catalogue of Participants

P

Panther Print

Information Communication & Technology (ICT)

Exhibitor **184**
Belgium

Address

16, rue de la Glacière
B-1060 BRUXELLES (SAINT-GILLES)
Belgium

Phone: +32 25 34 16 36
Email: isabelle@panther.be
Homepage: www.panther.be
Contact Person: **Isabelle KOTO**

Type of company:

Field of activities: Production
Size group of employees: 0 ()

A. Company Profile

you need to print flyers, posters, brochures, folders and calling cards at the most competitive prices on the market? Then stop looking, because Panther Print is there for supplying high quality work at the shortest possible notice. PANTHER PRINT offers you peak printing technology.

We are always looking for new products, but in order to satisfy our customers we do not let our quality suffer.

Panther Print is a printing works, which first and foremost devotes the time needed for listening to its customers, in order to be able to carry as well as possible out every type of printing work and work preparatory to printing.

From flyers, through brochures and to posters and the entire gamut of products, we use techniques, which are the most suitable for carrying out the work entrusted to us to produce both large and small quantities. Online ordering makes possible rapid and reliable printing, without any need for you to travel to visit us!

If you are not yet convinced, order our FREE sample package

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

The company offers to print flyers, posters, brochures, folders and calling cards at the most competitive prices on the market

Type of cooperation - Request

Commercial cooperation

Request Sourcing cooperation (buying, sourcing,...)

Partenaires Sociaux

Information Communication & Technology (ICT)

Visitor **197**
Luxembourg

Address

176, route de Longwy
L-4832 RODANGE
Luxembourg

Phone: +352 26 44 78 59
Fax: +352 26 44 78 60
Email: commercial@partenaires.lu
Homepage: www.partenaires.lu
Contact Person: **Cyril COTINAUT**

Type of company:

Field of activities: Production

Establishment year: 2000

Size group of employees: 8 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

The company's main field of activity consists in the development of solutions for salary calculation and staff management for SMEs, trust companies and interims in Luxembourg.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Transfer of know-how and technology

Description of cooperation request/offer

The enterprise would like to find customers for its software in the domain of salary calculation for salaried employees registered in Luxembourg.

Type of cooperation - Request

PCSOL et Exact Software Belgium

Information Communication & Technology (ICT)

Exhibitor **159**
Belgium

Address

43, rue César de Paepé
B-4683 VIVEGNIS
Belgium

Phone: +32 42 48 82 40

Fax: +32 42 48 82 49

Email: eddy.raskin@pcsol.be

Homepage: www.pcsol.be

Contact Person: **Eddy RASKIN , Olivier CONSTANT**

Type of company:

Field of activities: Services

Establishment year: 1988

Size group of employees: 22 (10 - 49)

A. Company Profile

The company is much more than an IT-supplier: It is a solution provider !

Global IT product and service offering to SMEs:

- Consultancy ; strategic alignment
 - Hardware and network-related services (trade; security, maintenance, monitoring...)
 - Software, including made-to-measure solutions (ERP, CRM, WMS...)
 - Internet solutions (websites, e-business, EDI...)
 - Software engineering (Java, J2EE, JBoss, Eclipse, Service-Oriented Architecture)
- HP Preferred Partner, Microsoft Certified Partner, Microsoft Small Business Specialist
Sage Partner ; Exact Software Partner

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Technological cooperation

Description of cooperation request/offer

PCSOL offers technological cooperation and commercial intermediaries. It also offers the possibility to buy a part or the whole company according to discussion during face-to-face meetings.

Type of cooperation - Request

Financial cooperation

Request Selling of a complete company (wholly or in part)





Catalogue of Participants

Piton Luxembourg

Information Communication & Technology (ICT)

Exhibitor **115**
Luxembourg

Address

25a, boulevard Royal
L-2449 LUXEMBOURG
Luxembourg

Phone: +352 26 20 43 61
Fax: +352 474 29 60 95
Email: vincent.toussaint@piton.lu
Homepage: www.piton.lu
Contact Person: **Vincent TOUSSAINT**

Type of company:

Field of activities: Trade (Sales, distribution)
Size group of employees: 0 ()

A. Company Profile

For the last two decades Piton has used its experience to successfully implement financial, supply chain and CRM systems. Piton's modular software is multilingual and integrates functionality to provide a totally global solution. Piton can be used in either a client-server environment or via a web browser. This way, users always have global access. Piton decided to base all Piton development on an Oracle environment. The web environment ensures global access across the Internet or a company's own Intranet. Oracle technology allows the company to maintain Piton at the highest technological level and to continuously keep track of new developments. Thanks to the intuitive Piton software, a minimal amount of training is required to ensure a rapid return on investment. Frequently asked questions will be dealt with in the on-line help. Assistance is always available from Piton, the software developer or via their helpdesk.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Offer Logistical cooperation

Technical cooperation

Offer Transfer of know-how and technology

Description of cooperation request/offer

Piton Luxembourg is looking for partnerships in the field of financial, supply chain and CRM systems.

Type of cooperation - Request

Request Logistical cooperation

Poland Germany Consult WINIARSKI

Management Consultancy

Visitor **221**
Poland

Address

Business Center Poznan
World Trade Center Poznan, paw. 5, pok. 124 (1p)
ul. Bukowska 12 PL-60810 POZNAN
Poland

Phone: +48 61 868 36 29
Fax: +48 61 868 36 33
Email: info@pl.winiarski.eu
Homepage: www.winiarski.eu
Contact Person: **Dipl.-Ing. Piotr WINIARSKI , Alina WINIARSKI**

Type of company: business development services

Field of activities: Other: market entry, international marketing, strategy development, business planning, office services

Establishment year: 1998

Size group of employees: 0 (10 - 49)





Catalogue of Participants

A. Company Profile

The company has branch offices in Poland, Ukraine and Germany. It advises industrial enterprises on market entry into Eastern (e.g. Poland, Ukraine) and Western Europe (Germany, the EU countries). It offers business development services for any company being involved in the industrial process chain. Its philosophy is to provide clients with consulting activities in B2B fields as a full-service agency.

The company focuses on consultation: market entry, establishing subsidiaries, international sales and marketing, strategy development and business planning, IT, searching for co-operation partners, information broking, legal and tax advice (external experts), investment consulting, import/export, individual consulting.

The company specialises in finding the appropriate business partners, searching for new market opportunities in the Eastern and Western Europe, specially Poland, Ukraine and Germany.

The company guarantees a first-class customer service and reliance, which is based on 10 years of experience in strategy development and business planning around Europe.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Human resources Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Transfer of know-how and technology Offer Subcontracting

Financial cooperation

Offer Buying of a complete company (wholly or in part) Offer Selling of a complete company (wholly or in part) Offer Enterprise establishment / Start-Up

Description of cooperation request/offer

Poland Germany Consult WINIARSKI invites companies, which are interested in entering new markets. The areas of its activities embrace Eastern Europe (e.g. Poland, Ukraine) and Western Europe (e.g. Germany). The company supports organisation of distribution, establishment of subsidiaries and help with finding partners or customers. Its offer also includes office services. Business Service is conducted by its branch offices in Poznan (Poland), Kiev (Ukraine) and Berlin (Germany).

Type of cooperation - Request

Technical cooperation

Request Subcontracting

Financial cooperation

Request Buying of a complete company (wholly or in part) Request Selling of a complete company (wholly or in part)

S

Saythermoplast Belux Construction - Construction Materials

Visitor **196**
Belgium

Address

1, rue des Héros
4682 OUPEYE
Belgium

Phone: +32 4 95 17 88 89

Fax: +32 4 240 21 54

Email: b.sallaoui@saythermoplast.com

Contact Person: **Brahim SALLAOU**

Type of company:

Field of activities: Trade (Sales, distribution) Mise sur le marché d'un enduit isolant pour façade

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 0 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

New Generation Insulation: Say ThermoPlast.

Say ThermoPlast, presents heat, water and sound insulation as a composite mixture of inorganic components in a single bag, with the principle that "Insulation is half of consumption", embodying the practical use, energy efficiency and safety factors by giving priority to human health and environment...

Say Thermoplast New Generation Insulation Products are a composite mixture with all the above stated properties, including 98% inorganic substances, applied by mixing with water. It provides insulation in each unit area of the building through different product derivatives. Being pioneer in natural and environmental materials sector, it provides 40-45% heat saving when applied to the exterior of the buildings. It can easily be applied on concrete, ferroconcrete, gas concrete, brick, stone, wallboard, concrete+wood, OSB, steel structures, wood, glass surfaces and historical buildings without the need of any direct binding or other material.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Sourcing cooperation (buying, sourcing,...)

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Technical cooperation

Request Transfer of know-how and technology

Financial cooperation

Request Equity capital

Description of cooperation request/offer

The company would like to get technical support and knowledge for the application of a rough coat and can offer profit participation on the sales as a contributor of business.

SECRETARY PLUS Management Support

Human Resource Management

Exhibitor **216**
Belgium

Address

53, Quai de Rome
B-4000 LIEGE
Belgium

Phone: +32 42 29 98 70

Fax: +32 42 29 98 79

Email: liege@secretary-plus.be

Contact Person: **Séverine FRANCOIS**

Type of company:

Field of activities: Services

Establishment year: 1993

Size group of employees: 0 (50 - 149)





Catalogue of Participants

A. Company Profile

As the number 1 in the selection, recruitment, placement, training and guidance of management support personnel, Security Plus Management Support has become the preferred partner. Companies and organizations in need of Assistants in permanent or temporary positions and for all their projects via our Direct Team, can always call on us.

We always strive for the perfect match between the Assistant, your vacancy and your corporate culture.

As a specialist in our field, we aim for open and constant communication, an efficient approach and reliable service.

Our motto is: Excellence in Management Support.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Human resources

Type of cooperation - Request

Commercial cooperation

Request Human resources

Description of cooperation request/offer

We would like to have the chance to meet some firms looking for a partner for the recruitment and the selection of administrative profiles

Sherwood s.a.

Information Communication & Technology (ICT)

Exhibitor **97**
Belgium

Address

5, rue de l'Expansion
B-4460 GRACE-HOLLOGNE
Belgium

Phone: +32 42 39 70 50

Fax: +32 42 39 70 51

Email: t.pastorello@sherwood.be

Homepage: www.sherwood.be

Contact Person: **Thierry PASTORELLO , Robin BEYENS**

Type of company:

Field of activities: Services

Establishment year: 1989

Size group of employees: 25 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Sherwood is a service company in Data processing installed in Liege. Present for more than 19 years, Sherwood has put competences and the expertise of its 20 collaborators as regards technological projections at the service of its customers. The company is a supplier of solutions which touch 4 mains axes:

- Network and the infrastructure;
- Computer security;
- Applicatifs office automations and software of management (countable, commercial, ERP, CRM);
- VoIP.

The company offers solutions of services in adequacy with the customer's needs. They include data-processing partnership, consultancy, infogérance, externalisation of data processing departments as well as remote control.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Transfer of know-how and technology Offer

Technological cooperation

Description of cooperation request/offer

Sherwood is a service company in data processing installed in Liege. Present for more than 19 years, Sherwood has put competences and the expertise of its 20 collaborators as regards technological projections at the service of its customers.

The company is a supplier of solutions which touch 4 mains axes:

- Network and the infrastructure;
- Computer security;
- Applicatifs office automations and software of management (countable, commercial, ERP, CRM);
- VoIP.

The company offers solutions of services in adequacy with the customer's needs. They include data-processing partnership, consultancy, infogérance, externalisation of data processing departments as well as remote control.

Type of cooperation - Request

Technical cooperation

Request Transfer of know-how and technology Request

Technological cooperation

Softinlux S.à r.l.

Services

Visitor **193**
Luxembourg

Address

3a boulevard du Prince Henri
L-1724 LUXEMBOURG
Luxembourg

Phone: +352 661 60 09 49
Fax: +352 661 60 09 49
Email: charlierv@gmail.com
Homepage: www.softinlux.lu
Contact Person: **Vincent CHARLIER**

Type of company:

Field of activities: Services

Establishment year: 2007

Size group of employees: 0 (1 - 9)





Catalogue of Participants

A. Company Profile

Softinlux is providing advises on financial softwares. Softinlux is the first Winbooks dealer in Luxembourg.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Technical cooperation

Request Technological cooperation Request Research & Development

Description of cooperation request/offer

Because of the fast expansion of the market, the company needs to find some solutions.

Swell Business Solutions

Web applications

Visitor **237**
Belgium

Address

184, rue A. Willemyns
B-1070 BRUXELLES
Belgium

Phone: +32 27 72 10 76

Fax: +32 27 72 13 06

Email: s.mazzarella@swell-business.eu

Homepage: www.swell-business.eu

Contact Person: **Salvatore MAZZARELLA , François VAN DAELE**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 0 (1 - 9)

A. Company Profile

No matter about the client's activity sector or the size of the business. Swell Business Solutions has developed a simple and powerful management software, Bizboard© 2.5, which copes all business processes and is simple to use.

Bizboard© 2.5 is adaptable to every company and perform the set-up is very easy.

Bizboard© 2.5 is also completely "web-based" and available for all platforms. It already exists in French, English, Dutch and German and it is no issue to get it in other languages.

Moreover, the software can provide stock management, multiple warehouses, production and remodelling. Bizboard© 2.5 Projects module is unique. Management of resources, timesheets (included with use of a PDA), and invoicing are simplified and gives an instant view on the client's treasury.

It manages central inventories within a group as well.

Other advantages are the automatic creation and integration of the sales and purchases documents between the companies, online document archiving as well as the high security level. Roles and profiles are set for every user.

The easiness of the concept gives quick ability to use bizboard© 2.5. to the client.

The customer's IT budget will fit without extras. ICT brings a real added value to a company.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor)

Technical cooperation

Offer Transfer of know-how and technology

Financial cooperation

Offer Joint venture

Description of cooperation request/offer

The company is currently looking for partners (distributors, integrators, commercials) in several countries in order to distribute the product.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Sytel S.à r.l.

Information Communication & Technology (ICT)

Visitor **117**
Luxembourg

Address

64, avenue de la Liberté
L-1930 LUXEMBOURG
Luxembourg

Phone: +33 3 55 99 40 82
Fax: +352 26 12 92 25
Email: darnold@laposte.net
Homepage: www.metralor-telecom.com
Contact Person: **Denis ARNOLD**

Type of company:

Field of activities: Services

Establishment year: 1976

Size group of employees: 0 (50 - 149)

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Metrator Telecom has been providing services in radio and telecommunications for more than 25 years. From now on, the firm has been recognised and appreciated as a leader by numerous business partners. The company has many skilled agents in mounting and putting into service various equipments and substructures for radio frequencies transmissions ranging from 40 Mhz to 3Ghz (FM,TV,UHF,VHF,GSM,DAB and DBS).

All of the company's contributors have a qualification to complete tasks in high/low voltage.

The company's competences are various:

- realisation of detailed front projects
- mounting and following through (aerials, feeding cables...)
- technical files up-dating
- maintenance on GSM sites and internet cabling.

On the another hand - in order to optimise the supply waiting period - the company is also able to take in charge some provisions and leave them at the client's disposal at the company's logistic base in F-57150 Creutzwald in its warehouses.

Cable heads and other mounting kits can also be prepared in the company's workshops.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation

Offer Marketing/ promotion Offer Logistical cooperation
Offer Sourcing cooperation (buying, sourcing,...)

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative,
distributor) Request Franchise

Technical cooperation

Request Technological cooperation Request Reciprocal
production agreement Request Subcontracting

Description of cooperation request/offer

The company's main objective is meeting and fostering concrete business contacts between economic operators in the communication sectors so as to generate transnational partnership agreements.

T

TalQ Training & Education

Visitor **189**
Belgium

Address

8, quai Godefroid Kurth
B-4020 LIÈGE
Belgium

Phone: +32 4 340 30 70

Fax: +32 43 40 30 71

Email: f.ricci@talqtraining.com

Homepage: www.talqtraining.com

Contact Person: **Flavio RICCI , Yves VANNESTE**

Type of company:

Field of activities: Services

Establishment year: 2008

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 0 (1 - 9)





Catalogue of Participants

A. Company Profile

TalQ's team has been involved in language and intercultural training for more than fifteen years. It focuses on developing and organising multilingual training programmes. TalQ's learning approach is designed to meet the specific needs and requirements of business executives.

TalQ's mission is to help its customers overcome cultural, linguistic and economic barriers so as to strengthen their position in the world of international business.

The company meets the needs of highly specialised companies in sectors such as computing and telecommunications, energy, logistics, manufacturing, life sciences, real estate, insurance and finance, in Belgium, France, Germany, UK and the Netherlands.

TalQ's programmes include: Phone training, in-company courses, residential intensive language training and intercultural seminars.

The company's offices are located in Liège, Brussels and Sophia Antipolis (South of France). Its services are backed up by an ISO9001 certified quality management system.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer

Reciprocal distribution Offer Reciprocal Marketing/ promotion Offer

Human resources

Technical cooperation

Offer Technological cooperation Offer Reciprocal production agreement

Financial cooperation

Offer Merger, exchange of shares

Description of cooperation request/offer

TalQ would like to meet potential customers and partners, and develop synergies to extend its services to new countries and market sectors.

The company is also looking for technology partners in areas such as e-business, virtual classroom software, distance learning, and web-based learning applications.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution Request Reciprocal Marketing/

promotion Request Human resources

Technical cooperation

Request Technological cooperation Request Reciprocal production agreement

Financial cooperation

Request Merger, exchange of shares

Technosys

Information Communication & Technology (ICT)

Visitor **240**
Belgium

Address

Route de Battice 64

4607 BERNEAU

Belgium

Phone: +32 4 379 67 93

Fax: +32 4 379 71 90

Email: technosys@busmail.net

Homepage:

Contact Person: **Gabriel MÉANT**

Type of company:

Field of activities: Services

Establishment year: 2001

Size group of employees: 1 ()

Organisers / Sponsors:



with the support of:





Catalogue of Participants

A. Company Profile

Technosys is a small company offering new technologies in automation and process control. The main application areas are paper, non-wovens, plastic, metallurgy, medicine and logistics. In addition to the activities in automation and supervision, Technosys develops original solutions in moving and positioning systems.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Commercial cooperation
Offer Human resources

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation

Description of cooperation request/offer

Technosys is looking for engineering offices for subcontracting in the automation field, industrial manufacturers, especially in paper, plastic, metallurgy, logistic and medical sectors to develop automation and moving/positioning systems as well as machine manufacturers.

Type of cooperation - Request

Technical cooperation

Request Subcontracting

Terciel S.A. Logistic Management

Visitor **213**
Luxembourg

Address

6, place de Nancy
L-2212 LUXEMBOURG
Luxembourg

Phone: 621 22 79 07

Fax: 26 38 91 78

Email: service@packlogistic.com

Homepage:

http://www.packlogistic.com/Index_fichiers/frame.htm

Contact Person: **Christian Paul COURVOISIER**

Type of company:

Field of activities: Services

Size group of employees: 0 (1 - 9)

A. Company Profile

Terciel is an innovative company that offers services in the field of packaging optimisation. Terciel has developed a high performing software enabling its customer to optimize their truck and pallet loading plan for shipping.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation Offer Subcontracting

Description of cooperation request/offer

Terciel has developed software applied to the optimization of loadings in packaging and logistics. This software improves box packing, palletizing and container consolidation. Loading rules are adjustable to individual needs. Advantages include improved efficiency and speed of loading operation, reduced cost, improved management thanks to simulation and graphic communication.

The company is looking for partners who would integrate the software in their solutions.

Type of cooperation - Request

Organisers / Sponsors:



with the support of:





Catalogue of Participants

The Idea Monopoly Communication, Marketing & Publishing

Exhibitor **185**
Belgium

Address

24, rue du Brutia
B-5030 GEMBLoux
Belgium

Phone: -
Fax: -
Email: sophie.racquez@ideamonopoly.com
Homepage: www.ideamonopoly.com
Contact Person: **Sophie RACQUEZ**

Type of company:

Field of activities: Services
Size group of employees: 0 ()

A. Company Profile

- Broker in ideas
- Innovation marketing
- Discoverer of new tendencies
- Naming & branding (protection of marks, creation of names and visual identity)
- Research centre in nontechnological innovation (first service in the world in open market innovation)
- To your service: a participative network of consumers, inventors, creative, designers, prototypers, companies CEO (manufacturers & distributors), specialists in marketing, innovation and intellectual property. You want to belong to this network? You have a super idea but miss time or means to concretise it? You seek a first advice in innovation? You wish to lay off your idea with a multinational? Quickly join us on our stand, take part in our contest and BECOME 'IDEONAIRE' @!

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Trade Intermediary (agent, representative, distributor) Offer Marketing/ promotion Offer Reciprocal Marketing/ promotion

Technical cooperation

Offer Technological cooperation Offer Subcontracting Offer Manufacturing licences

Type of cooperation - Request

Technical cooperation

Request Technological cooperation Request Research & Development Request Subcontracting Request Manufacturing licences

Description of cooperation request/offer

THE IDEA MONOPOLY gathers skills in marketing and intellectual property rights management. It offers a method to create and design new innovative products and services able to bring added value and excellence.

Organisers / Sponsors:



with the support of:





Catalogue of Participants

U

Unit 4 Agresso

Information Communication & Technology (ICT)

Visitor **148**
Belgium

Address
Meir 24
B-2000 ANTWERP
Belgium

Phone: +32 3 20 24 219
Fax: +32 3 23 23 823
Email: benoit.van.cangh@hotmail.com
Homepage: www.agresso.be
Contact Person: **Benoît VAN CANGH**

Type of company:
Field of activities: Services

Establishment year: 1980

Certification / Quality standard:: ISO 9001:2000

Size group of employees: 2700 (250 or more)

A. Company Profile

Agresso is different. For more than 20 years, Agresso back-office software has been the choice of 'Businesses Living IN Change', high performing organisations that demand the post-implementation agility and long-term value that comes from uniting your information warehouse, business processes and analytics/reporting into one cohesive solution.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Commercial cooperation

Offer Reciprocal distribution Offer Reciprocal Marketing/ promotion Offer Logistical cooperation

Technical cooperation

Offer Transfer of know-how and technology Offer Subcontracting

Financial cooperation

Offer Buying of a complete company (wholly or in part)

Description of cooperation request/offer

The company is looking for opportunities to develop its services in Wallonia and in the Grand Duchy of Luxembourg.

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor)

Université Catholique de Louvain Administration de la recherche

Information Communication & Technology (ICT)

Visitor **229**
Belgium

Address
1, Place de l université
B-1348 LOUVAIN-LA-NEUVE
Belgium

Phone: +32 10 47 24 43
Fax: +32 47 48 30
Email: Francois.detraux@uclouvain.be
Homepage: www.uclouvain.be
Contact Person: **François DETRAUX**

Type of company: Enseignement, recherche, service à la société

Field of activities: Services

Establishment year: 1425

Size group of employees: 0 (250 or more)





Catalogue of Participants

A. Company Profile

The catholic University of Louvain is active in education, research and services. In the present days it can elaborate partnerships with industries due to the high level of competences in the field of TIC, but also other relevant technological domains.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Technical cooperation

Offer Transfer of know-how and technology Offer
Technological cooperation Offer Research & Development
Offer Manufacturing licences

Description of cooperation request/offer

The company proposes technology transfer, valorisation of research results, partnership in the context of common projects in the field of TIC, but also all others related domains.

Type of cooperation - Request

Technical cooperation

Request Technological cooperation

V

Vasco Data Security - Able NV

Information Communication & Technology (ICT)

Exhibitor **164**
Belgium

Address

164, Konigin Astridlaan
B-1780 WEMMEL
Belgium

Phone: +32 2 609 97 00

Fax: +32 2 609 97 09

Email: cb@vasco.com

Homepage: www.vasco.com

Contact Person: **Christophe BAZELAIRE**

Type of company:

Field of activities: Services

Establishment year: 1997

Size group of employees: 270 ()

A. Company Profile

VASCO is the number one supplier of strong authentication and e-signature solutions and services. VASCO has established itself as the world's leading software company specialized in Internet Security. We have a customer base of over 7,600 companies in more than 100 countries, including over 1,150 international financial institutions. VASCO's prime markets are the financial sector, enterprise security, e-government and e-commerce (business-to-business and business-to-customer).

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation – Offer

Technical cooperation

Offer Subcontracting

Description of cooperation request/offer

Vasco Data Security supplies strong authentication and e-signature solutions and services, as well as Internet Security services.

Type of cooperation - Request

Organisers / Sponsors:



with the support of:



Catalogue of Participants

W

WDC

Information Communication & Technology (ICT)

Visitor **223**
Belgium

Address

17, rue de la Metallurgie
B-4530 VILLERS-LE-BOUILLET
Belgium

Phone: +32 4 27 39 111

Fax: +32 4 27 39 110

Email:

Homepage: <http://www.waldc.be>

Contact Person: **Thomas RULMONT**

Type of company:

Field of activities: Services

Establishment year: 2006

Size group of employees: 0 (1 - 9)

A. Company Profile

WDC offers secured facilities to house ICT equipments.

WDC is a carrier-neutral datacenter offering housing and telecommunications services, i.e. room housing, rack housing, DRS and several providers present in the DC.

B. Cooperation Proposal

Description of the cooperation sought

Type of cooperation - Offer

Technical cooperation

Offer Technological cooperation Offer Subcontracting

Type of cooperation - Request

Commercial cooperation

Request Trade Intermediary (agent, representative, distributor) Request Reciprocal distribution

Technical cooperation

Request Technological cooperation

Description of cooperation request/offer

WDC is looking for partners to promote and sell its offer, but also to add value to its facilities and services.



Catalogue of Participants

Companies by Countries

Belgium

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Aftertouch	7
Archeoforum de Liège	9
Arebs	10
Art et Voltige	11
Babelgom	13
Baphira	14
BTR Services	15
Businesscom s.a.	17
CapitalMG	18
CCS Software Solutions	21
Cesam sprl	23
CETIC Centre d'Excellence en Technologies de l'Information et de la Communication	23
Ciges	24
Deltatec S.A.	27
DomaineTouristique de Blegny Mine	29
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Elan Languages	31
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Artego	12
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3D Sales Technologies GmbH	5
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Carriere Kft.	20
DBH Group DBH Business Support Kft. E-Care Solutions Kft.	27
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Italy

Cybertec Services S.r.l.	26
Marden Entertainment Srl	49
Netshine Communication	54

Organisers / Sponsors:



with the support of:





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▣ Luxembourg

AGI Consult	8
Ambient Activity Systems Consulting	8
Bureau Comptable Luxembourgeois S.A. BCLux	16
Business Initiative asbl - 1,2,3,GO	17
Centre de Recherche Public Henri Tudor Public Research Centre Henri Tudor	22
Domaine Thermal de Mondorf	28
Editus Luxembourg S.A.	30
eTeamsys	33
FCI Conseil S.à r.l.	36
Infodata s.à r.l.	43
LEASE S.A.	48
MDMI Ltd	51
MGK Technologies	53
Office for Official Publications of the EC	57
Orius	59
Partenaires Sociaux	60
Piton Luxembourg	62

Softinlux S.à r.l.	66
Sytel S.à r.l.	67
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Axeltra	12
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E-SMART SYSTEMS	32
EXECOM d.o.o.	35

Organisers / Sponsors:



with the support of:





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Companies by Sectors

Administrations		Information Communication & Technology (ICT)	
Office for Official Publications of the EC , Luxembourg	57	3D Sales Technologies GmbH , Germany	5
Communication, Marketing & Publishing		Ambient Activity Systems Consulting , Luxembourg	8
A.G.E. sas , France	6	Arcomat Mobilier Urbain , France	10
Aftertouch , Belgium	7	Babelgom , Belgium	13
DomaineTouristique de Blegny Mine , Belgium	29	BTR Services , Belgium	15
Editus Luxembourg S.A. , Luxembourg	30	Businesscom s.a. , Belgium	17
eTeamsys , Luxembourg	33	CapitalMG , Belgium	18
Europages , Belgium	35	CCS Software Solutions , Belgium	21
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Marden Entertainment Srl , Italy	49	Cesam sprl , Belgium	23
Netshine Communication , Italy	54	CETIC Centre d'Excellence en Technologies de l'Information et de la Communication, Belgium	23
The Idea Monopoly , Belgium	70	Ciges , Belgium	24
Construction - Construction Materials		Cybertec Services S.r.l. , Italy	26
Art et Voltige , Belgium	11	E-SMART SYSTEMS , Serbia	32
Saythermoplast Belux , Belgium	63	EXECOM d.o.o. , Serbia	35
Engineering		Gweb S.p.r.l. , Belgium	40
Deltatec S.A. , Belgium	27	Henam (IESN) - Projet RFEID , Belgium	41
LEASE S.A. , Luxembourg	48	ID-Soft sprl , Belgium	42
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Esso Trading Center Liège , Belgium	32	Network Research Belgium (NRB) , Belgium	55
ISSEP - Institut Scientifique de Service Public , Belgium	44	Océ Software Laboratories Namur S.A. , Belgium	56
Finances - Insurances		Orius , Luxembourg	59
Bureau Comptable Luxembourgeois S.A. BCLux , Luxembourg	16	Panther Print , Belgium	60
DBH Group		Partenaires Sociaux , Luxembourg	60
DBH Business Support Kft. E-Care Solutions Kft., Hungary	27	PCSOL et Exact Software Belgium , Belgium	61
Euro Fides Credit Management , Belgium	34	Piton Luxembourg , Luxembourg	62
Human Resource Management		Sherwood s.a. , Belgium	65
Accent Select Services , Belgium	6	Sytel S.à r.l. , Luxembourg	67
GoozUp International B.V. , Netherlands	39	Technosys , Belgium	69
Job Amplitude , Belgium	46	Unit 4 Agresso , Belgium	71
SECRETARY PLUS Management Support , Belgium	64	Université Catholique de Louvain Administration de la recherche , Belgium	71
		Vasco Data Security - Able NV , Belgium	72
		WDC , Belgium	73
		Logistic Management	
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		Machinery & Mechanical Engineering	
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Organisers / Sponsors:



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Management Consultancy			
Carriere Kft. , Hungary	20	Domaine Thermal de Mondorf , Luxembourg	28
CIM College d.o.o. , Serbia	25	ETS , Belgium	33
Ineum Consulting , France	42	FCI Conseil S.à r.l. , Luxembourg	36
Poland Germany Consult WINIARSKI , Poland	62	Frama Belgium Sprl , Belgium	37
		Gevers , Belgium	38
		ITD Hungary Agency , Hungary	44
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		LM expansion Coaching d'entreprises , France	49
		Softinlux S.à r.l. , Luxembourg	66
Mechanical Engineering			
MDMI Ltd , Luxembourg	51		
Metal transformation			
Bognár és Társa Kft. , Hungary	15	Supporting organisations	
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		Office Benelux de la Propriété Intellectuelle , Netherlands	57
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Le Pôle Image , Belgium	47		
Online Business			
Baphira , Belgium	14	Training & Education	
Maxim Computer S.p.r.l. , Belgium	50	Elan Languages , Belgium	31
		TalQ , Belgium	68
Others			
Opns S.A. , Belgium	58	Web applications	
		Artego , France	12
		Axeltra , Macedonia	12
		Mediarom , France	51
		Neo Média Créative , Belgium	54
		Swell Business Solutions , Belgium	66
Services			
AGI Consult , Luxembourg	8		
Business Initiative asbl - 1,2,3,GO , Luxembourg	17		

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